

Forecast Assumptions

- "Structural" Deficit Caused by Imbalance Between Ongoing Revenue and Cost to Maintain Existing Services
- Requires Budget Reductions Estimated @ \$6 \$6.5 Million in FY 05-06
- ITAX Sunsets Following FY 05-06; No Replacement Revenue
- ITAX Funded Programs Estimated at \$35 \$36 Million in FY 06-07



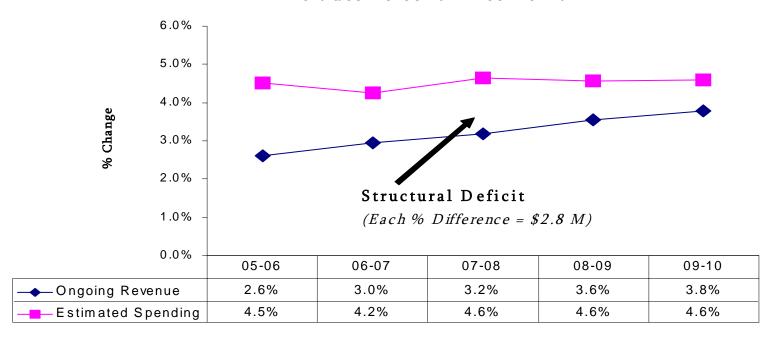
ITAX Sunset The Situation Today

| | Current Year | Next Year | Year 3 | Revenue Available to Purchase Results | | | |
|-------------------------|--------------|-----------|----------|---|--|--|--|
| | FY 04-05 | FY 05-06 | FY 06-07 | FY 05-06 = \$310.4 M | | | |
| Beginning Balance (BWC) | \$ 19.5 | \$ 9.9 \$ | 3.7 | FY 06-07 = \$281.2 M | | | |
| Revenue | 305.7 | 310.4 | 281.2 | • "Structural Deficit" | | | |
| Expenses | 303.3 | 316.6 | 320.9 | FY 05-06 = \$6.2 M | | | |
| Excess/(Deficit) | 2.4 | (6.2) | (39.7) | FY 06-07 = \$3.7 M | | | |
| Ending Balance | \$ 21.9 | \$ 3.7 \$ | (36.1) | • ITAX Funded Programs | | | |
| (Less Reserve) | (12.0) | φ σ., φ | (50.1) | FY 06-07 = \$36.0 M | | | |
| Available for OTO Use | \$ 9.9 | | | • GF Reserve Fully Funded | | | |
| | , 0.0 | | | · OTO Revenue Available – Forecast Risks | | | |

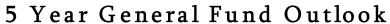


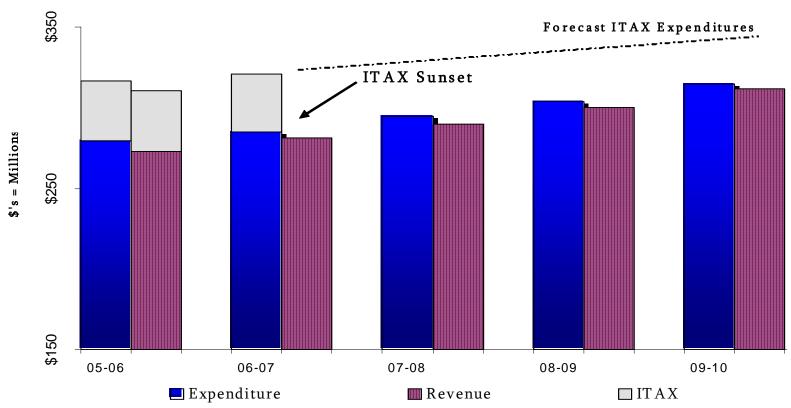
Forecast General Fund Growth

Excludes Personal Income Tax











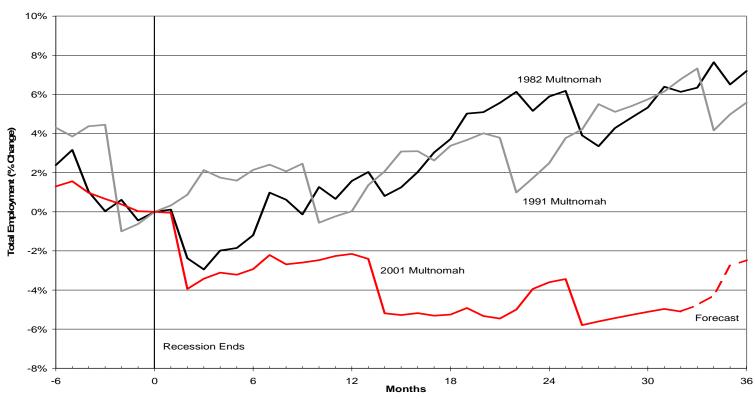
Revenue Assumptions

- Property Tax Accounts for Over 2/3rd of General Fund
- Growth Dependent on Assessed Value Growth, Competing Levy Values, and Urban Renewal
- Forecast Estimates Average Value Growth @ 3% 4% Annually
- Business Income Tax (BIT) Will Follow Economic Trends; ECONW Forecast Suggests a Bumpy Recovery
- Five Year Outlook Assumes Overall BIT Growth Between 1.5% 3%
- All Other Revenue Sources Expected to Range From Flat (Conservative) to Keeping Pace w/ Inflation (Optimistic)



Total Employment as % Change From Recession End

Comparison of Three Recessionary Periods



Note: Recession ends based on NBER released dates: November 1982, March 1991, and November 2001.



Expenditure Assumptions

- Moderate Fluctuations in CPI; Forecast Assumes Inflation Does Not Exceed 3%
 Annually Over the Five Year Period
- Wages and Benefits Will Grow at More Than Double the Rate of Inflation
- Primary Cost Driver for Personal Services Will Continue to Be Cost of Benefits (PERS and Medical/Dental)
- GF "Commitments" Represent Between 20% 25% of Current Expenditures
- Reserves are Fully Funded by End of FY 04-05



Forecast Risks

- State Budget Shortfall for FY 05-07 Biennium (\$1 Billion)
- Rate of Economic Recovery Job Growth Still Lagging
- Unknown Impacts of Measure 37 Related to Land Use and Zoning
- Continued High Energy Costs and Their Dampening Effect on the Economy
- Impact of Federal Budget Deficits and the Administration's Shifting Emphasis to Homeland Security and Foreign Policy Initiatives



Summary of Options to Manage ITAX Sunset

Annual Reduction Required

| | | FY 05-06 | | FY 06-07 | | OTO Available | |
|------------|--|----------|------|----------|------|---------------|------|
| Option # 1 | Balance FY 05-06 Budget | \$ | 6.2 | \$ | 39.7 | \$ | 9.0 |
| Option # 2 | Cover Two Years of Structural Deficit | \$ | 10.0 | \$ | 35.9 | \$ | 12.8 |
| Option # 3 | "Glide Path" to ITAX Sunset | \$ | 15.9 | \$ | 30.0 | \$ | 18.7 |

Note: ITAX Programs Forecast to Cost Approximately \$3 Million per Month in FY 06-07