

logged
7/2/25
7/2/25

MULTNOMAH COUNTY PURCHASING

Value Added

Procurement Number: 4000002428
Procurement Title: Psychological and Psychiatric Services on a Continuing Basis
Award Date: June 16, 2014
Procurement Analyst: Sherry Taylor
Was this previously competed? Yes

Value	What Purchasing Did	The Details
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IMPROVED PROGRAM/ PROCUREMENT RELATIONSHIP	We met with department and program staff and talked about how to handle this procurement. Out of that meeting we decided to only open annually as opposed to twice yearly. We also talked about the proposal process and how onerous it was for the Psychologists and Therapists providing services and decided to use an application instead.	Because the main qualifications for the Psychologists and Therapists are covered by their licensing process, and because most are sole-source vendors without paid staff, we decided to go with an application process. Worked closely with program and department staff to come up with an application that would cover the pertinent program needs where the score was self-evident by which box(es) they checked.
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EASE OF SCORING	Rather than have subjective criteria which requires a formal evaluation panel, the applicant checked boxes which were worth a specific amount of points. After adding their scores they were required to make 70% to qualify to move to the allocation process.	Verification of scoring was done by both Program Managers, the Department Contracts Specialist and myself. This process, for 7 applicants took less than an hour. The Program especially appreciated not having to form an evaluation panel and the simplicity of the process.
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Background:
Prior RFPQ closed twice a year and requested a proposal from vendors.

Outcome(s):
Simplified process.

Other Notable Factors:

Prepared by: Sherry Taylor
Date: 6/27/14

\$720

POTENTIAL 6 HRS EVALS
x 4 PEOPLE @ \$30.00/Hr
\$720.00 SAYING
FOR REDUCED EVALS
NOT CASH RELIEFING

Logged
May 22

Procurement Value Summary

Procurement Title
Procurement Number
Award Date (or cancelled date)
Lead Procurement Analyst

Multnomah Building Water
Repellent, Sealant and Brick Repair

4000002418
5/5/2014

Paula Rickman

If this was cancelled, state the reason
Was this Previously Competed?

No

Cost Savings

D & R Masonry	\$566,500
First Cascade Corp	\$639,681
Engineer's Estimate	\$650,000
Average of Non-Awarded Bids/Proposals	\$618,727
Savings	\$52,227
Percent Savings	8%
Savings Period	One-Time

Value	What Purchasing Did	The Details
Extra upfront attention to process requirements results in award to low bidder	Gave extra attention to Prequalification process and forms submission requirements.	Proactively oversaw the Prequalification process via phone calls and emails prior to deadline. Extra emphasis at pre-bid meeting to prequal and the fact that the contractors needed to submit State of OR Subcontractors Disclosure form and Multco's Form 1 even if not hiring subcontractors. The low bidder isn't using any subs and turned in forms timely.

One
time
savings.

Value- What was the value this provided (the headline)

What Purchasing Did- Describe in 1-3 sentences that my mom would understand (the elevator speech)

The Details- citation to include enough information that I could follow up to check on your claim (prove it)

KEY IDEA: What would it have been had you not done what you did?

Areas where Purchasing adds value

- > Improvements in purchasing processes
 - includes process improvements, legal compliance activities, and risk management activities
- > Improved product quality and service for internal customers
 - includes tools and templates, efforts to implement social and economic policy
- > Closer and more cooperative relationships with suppliers
- > Cost Reductions

Logaid
2/19/14
JS

MULTNOMAH COUNTY PURCHASING

Value Added

Procurement Number: 4000002078

Procurement Title: Secure Transport for Mental Health Clients for Multnomah and Marion County

Award Date: Multnomah County: 12/4/13
Marion County: 2/12/14

Procurement Analyst: Sherry Taylor

Was this previously competed? Not as a formal procurement and not as a cooperative

Value	What Purchasing Did	The Details
IMPROVED INTER-AGENCY RELATIONSHIP	Went down to Marion County and met with a team from their Purchasing and Program staff to discuss their needs and come up with a mutual solution through a joint cooperative procurement with Multnomah County as the lead agency.	Found that the two counties provide some similar services and established a relationship so we can cooperate on future projects.
IMPROVED PROGRAM/ PROCUREMENT RELATIONSHIP	Because this procurement had to go out twice, we were able to sit down with the program staff (from Multnomah County) and candidly go over our lessons learned and bring those lessons to the re-do in such a fashion that we had a much stronger procurement and a much more defensible selection process.	Purchasing was not involved in the planning process the first time around. As the evaluations took place it was easy to see that we were not going to be able to make a sound, defensible selection without protest. Program staff debriefed the process and discussed what to do better going forward, including getting more involvement from Marion County program staff and a better method to evaluate pricing.
IMPROVED VENDOR RELATIONSHIP	Advocated for and held a pre-proposal meeting in order to meet directly with interested parties and to get their feedback and questions.	Because we held this conference we were able to gain a better understanding of the needs of both Counties and better serve Mental Health clients.

Background:

These services had historically been procured using an intermediate process. Marion County expressed a desire to do a joint procurement for similar services. The same vendors had contracts for many years without a strong competitive process.

Outcome(s):

Improved direct client services for Mental Health clients in Marion and Multnomah Counties.

Other Notable Factors:

Prepared by: Sherry Taylor

Date: 2/13/14

Logged

MULTNOMAH COUNTY PURCHASING

Value Added

4000001535 Bearing Analysis, Repair and Maintenance

Value	What Purchasing Did	The Details
TRAINING	Worked with the department on the best procurement method. Department wanted to add BAFO as a step.	Made department aware of the additional time needed for BAFO step and would it gain any additional value if we were to utilize BAFO?
TRAINING	Worked with vendors on how to format a proposal	Helped unfamiliar vendors with their proposal so they could be more successful

Background:

Program had been using intermediate procurements for this type of service. Since they would be exceeding the intermediate limit, they determined that they should use a formal procurement process.

Outcome(s):

The vendors of this service are not familiar with how to write a proposal submission. More outreach with training on how to write proposals may be of benefit for future RFPs.

Other Notable Factors:

Prepared by: Kathi Braeme-Burr

Date: 9/12/13

Award Date	8/27/2013
Lead Procurement Analyst	Kathi Braeme-Burr
Was this Previously Competed?	no
Bidder 1	\$ 2549.50
Bidder 2 (low bid)	\$ 2375.00
Difference between Bidder 2 and Bidder 1	\$174.50 7% savings
Savings Period	One-Time
	5 Years \$35,000.00
	Other

100,000 / year

7,000 / year

583.33 / month

Procurement Value Summary

Procurement Title Energy Savings Performance Contracting

Procurement Number 4-1150

Award Date 2/14/2013

Lead Procurment Analyst Gerald Jelusich

Was this Previously Competed? No

AmerescoQuantum (Awd) \$47,304

Johnson Controls \$68,000

McKinstry \$65,435

Siemens \$61,200

Average of JC, M, S \$64,878

Difference between Bidder 1 and
Avg of Non-Awarded Bids \$17,574

Savings Period

One-Time

X

5 Years

Other

NOTE: AQ selected on basis of points earned, not sole cost.

64,878
-47,304

17,574 ✓