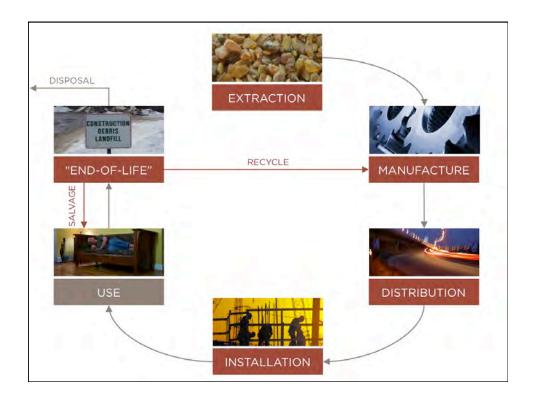


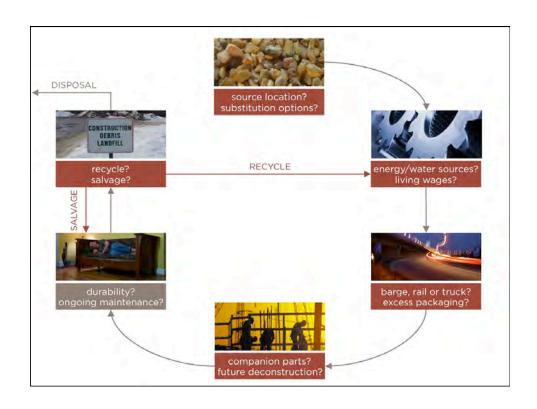
You never change things by fighting the existing reality.

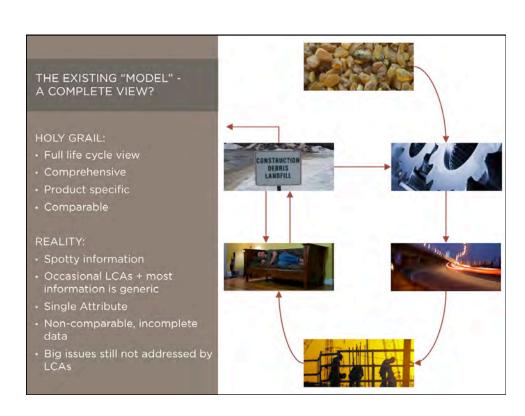
To change something, build a new model that makes the existing model obsolete.

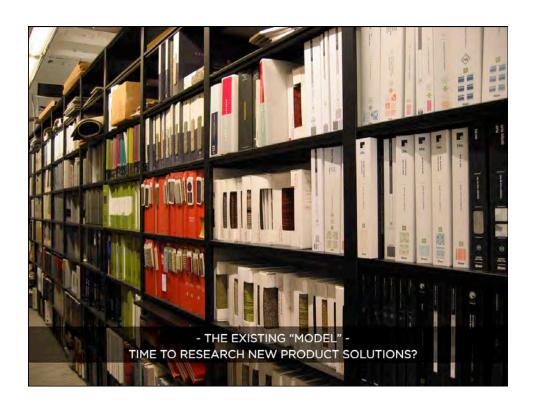
- BUCKMINSTER FULLER



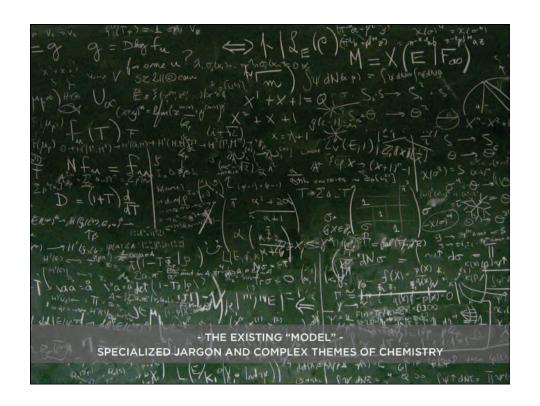


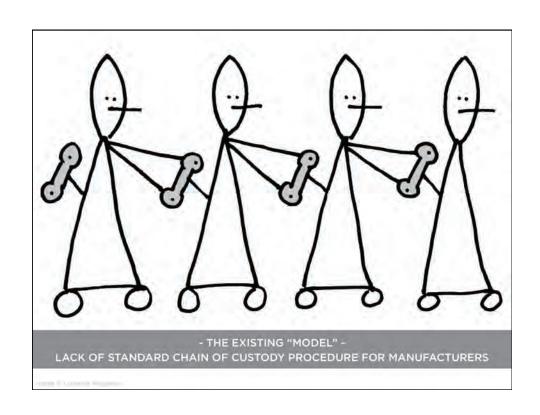


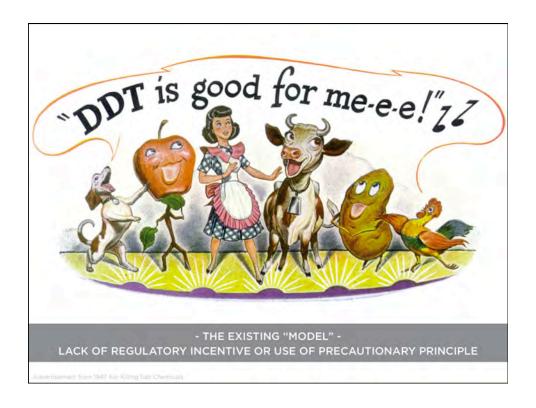




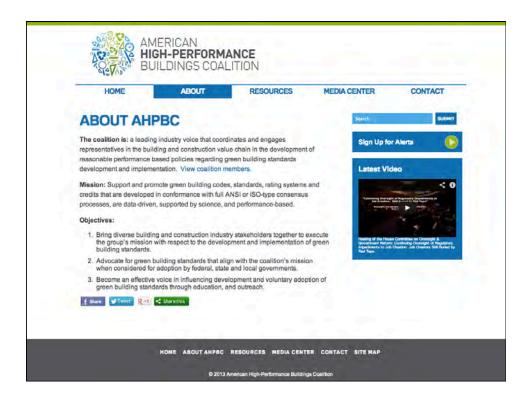




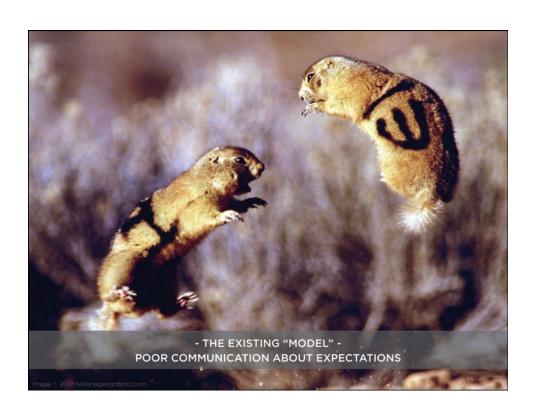


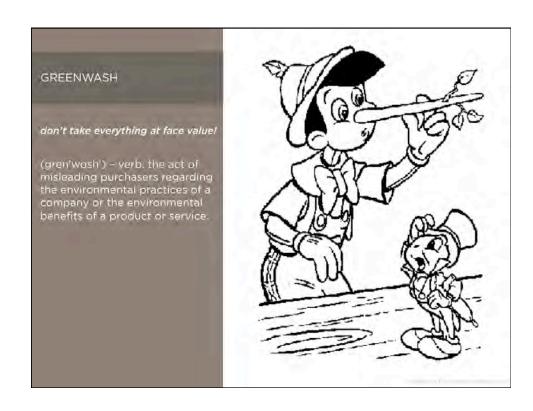


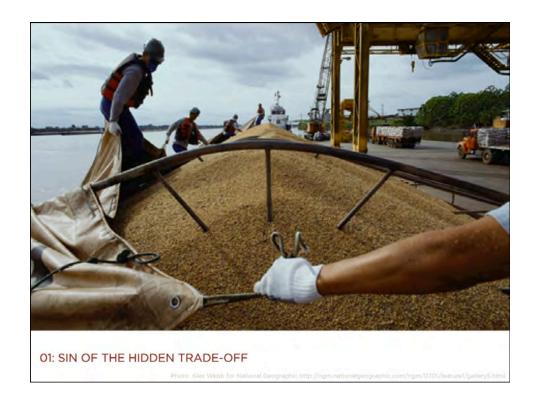


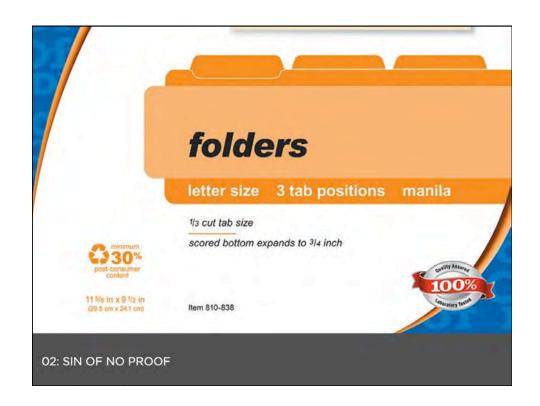












### 03: SIN OF VAGUENESS

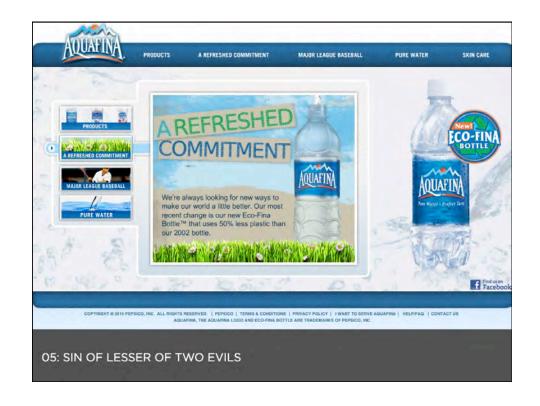
### **ECO-SOLVENT INKS:**

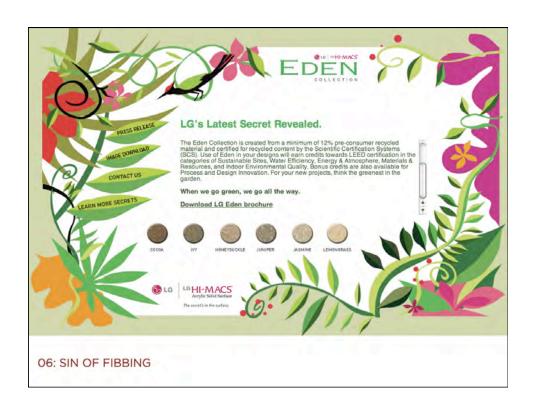
"Ink that is adhered to a substrate by a less aggressive or milder solvent. The inks often are referred to as "eco" because they generally are more economical than regular solvent inks. (There has been much confusion in the industry that these inks are more environmentally friendly, but they may not be.)"



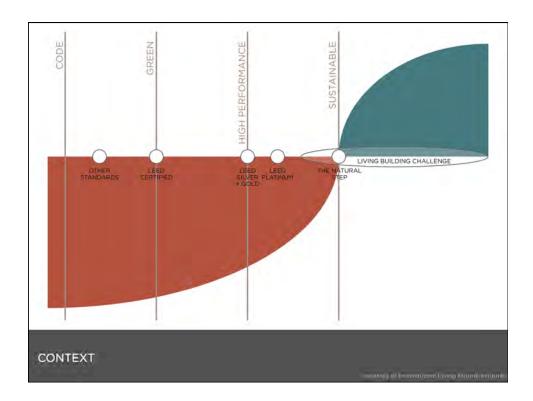
...if all the new ECO-branded products filed in 2007 actually came to market. an ECO CITIZEN could buy an ECOHOUSE in ECOTOWN from an ECO REALTOR. Clad in ECO STUCCO and topped with an ECOROOF, the house would be equipped with an ECO HEATER, ECO HANGERS in the ECO CLOSET. an ECO JOHN and ECO SHOWER (accompanied by ECO TOWELS), and an ECO RUG on the floor. You could rest your head on your ECOSOFT ECO PILLOW and get an ECO-SLEEP in your ECOSNUG bed under an ECO BLANKET, with ECO LINENS made of ECO FLANNEL on your ECOMATTRESS. Next to your backyard ECO POOL, you could mow your ECO LAWN with an ECOMOWER, and water your ECO PLANTS and ECO FLOWERS with an ECO HOSE. Your ECO BABY could play with ECO DOLLS, while you sent your ECO TOTS off to ECO CHILDCARE with an ECO LUNCH, including an ECO APPLE, ECOMILK, and ECO YUMMY snacks. Your ECODUDE teenager would wear ECO THREADS made of ECO DENIM and ECO DOWN as he rode his ECOBIKE to ECOSCHOOL. On a big night out, you could put on your ECOUTURE, your ECO JEWELRY, ECO-SEXY cosmetics, and ECO CHIC perfume, go partying at the ECOLOUNGE - and perhaps be stalked by ECORAZZI. On the weekend you could go fishing for ECOSALMON, get some ECOLIFECOACHING, or play ECO GOLF (but don't forget your ECO-BRELLA if it's raining). Or you could pack your ECOBAGS and fly an ECO AIRLINE through the ECO-SKIES to an ECOSAFARI. Perhaps you'd just relax with a cup of ECO-JOE until you buy more ECOGEAR at the ECO SHOPPE. It would be the ideal ECOLIFE for an ECOGEEK in an ECOTOPIA - until you were laid to rest in an ECOCOFFIN.











In order for a society to be sustainable, nature's functions and diversity are not systematically subject to:

- 1 ... increasing concentrations of substances extracted from the earth's crust;
- 2 ... increasing concentrations of substances produced by society;
- 3 ... impoverished by physical displacement, over-harvesting, or other forms of ecosystem manipulation;
- In a sustainable society, people are not subject to conditions that systematically undermine their capacity to meet their needs.

SHIFTING OUR MINDSET
THE NATURAL STEP'S FOUR SYSTEM CONDITIONS

### SHIFTING OUR MINDSET

### TAKE

Can the earth replace what I take?

# MAKE

Am I poisoning soil, water or air?

# RESPECT

Do I respect the biodiversity of flora and fauna?

# CHOOSE

Are the choices I make fair and equitable?

definition courtesy of SERA Architects



### LEED® BD+C BATING SYSTEM

6<sup>TH</sup> PUBLIC COMMENT PERIOD OPEN THROUGH MARCH 31<sup>ST</sup>

http://new.usgbc.org/leed/v4

### APRIL:

CONSENSUS BODY OPT-IN

SUMMER:

BALLOT PERIOD

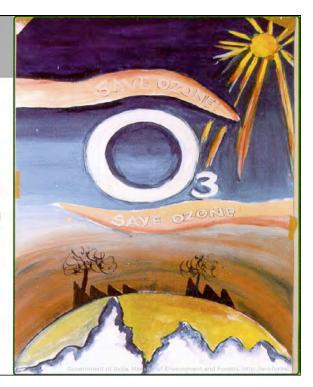


EAP4/c6 REFRIGERANT MANAGEMENT UP TO 1 POINT

## WHY?

- Depletes ozone in upper atmosphere. Also reduces capability for stratosphere to absorb UV radiation.
- Compromises human immune system, can contribute to skin cancer.
- Impacts lifecycles of plants and wildlife.

where to track in LEED: refrigerants (HVAC+R) fire suppressant systems



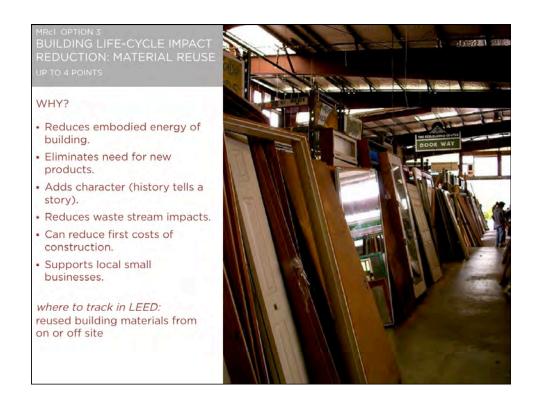
INDOOR WATER USE REDUCTION UP TO 6 POINTS

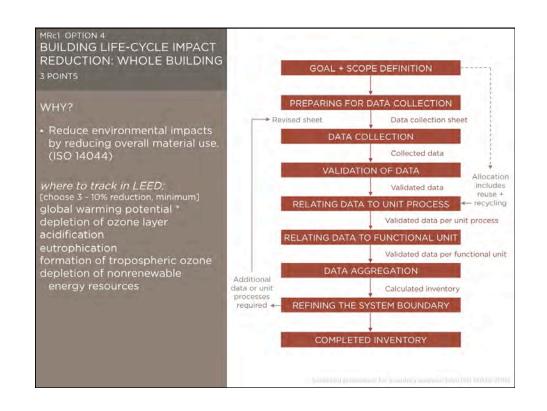
### WHY?

• treat water a precious resource.

where to track in LEED: water closets urinals sink faucets showerhead clothes washers dishwashers cooling towers







PRODUCT DISCLOSURE OPTIMIZATION: EPD's
UP TO 2 POINTS

### WHY?

- Encourages transparency of information
- Allows consumers to support manufacturers that account for environmental, economic and social performance factors.

where to track in LEED: [20 products, minimum]



MRC3
PRODUCT DISCLOSURE +
OPTIMIZATION: RAW MAT'LS

### WHY?

environmentally, economically, socially preferable impacts

where to track in LEED:
[20 products, minimum]
company with demonstrated CSR
Bio-based materials
Wood products
Recycled Content



PRODUCT DISCLOSURE +
OPTIMIZATION: INGREDIENTS

### WHY?

- encourage manufacturer transparency to minimize the use of harmful substances and chemicals of concern.
- reward companies that lead the way.

where to track in LEED:
[20 products, minimum]
Health Product Declaration
GreenScreen
Cradle to Cradle Certification



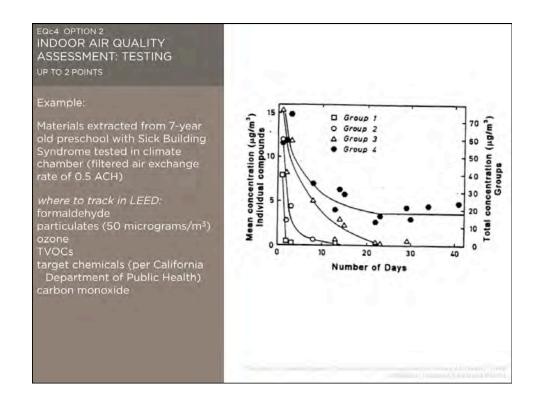
LOW EMITTING INTERIORS

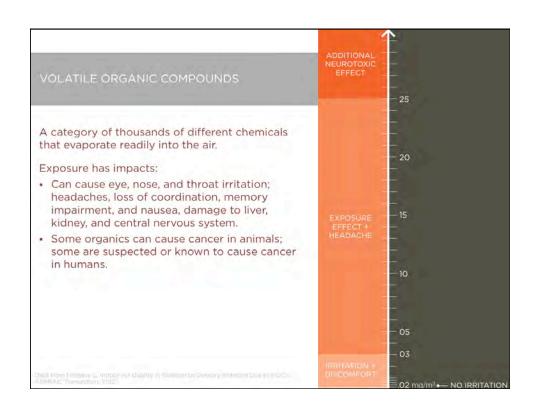
### WHY?

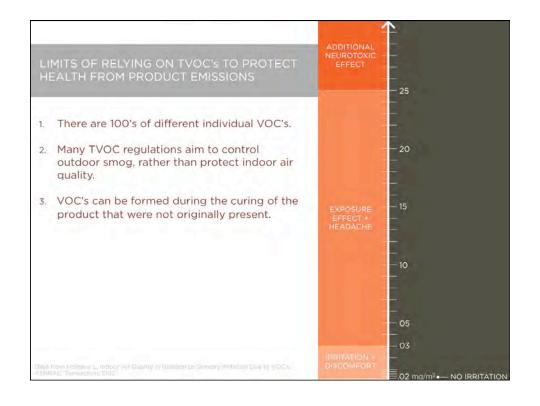
- VOC's offgas at room temperature.
- Negatively impact human health, agriculture, forests, ecosystems...

where to track in LEED: adhesives and sealants paints and coatings flooring composite wood ceilings, walls, insulation







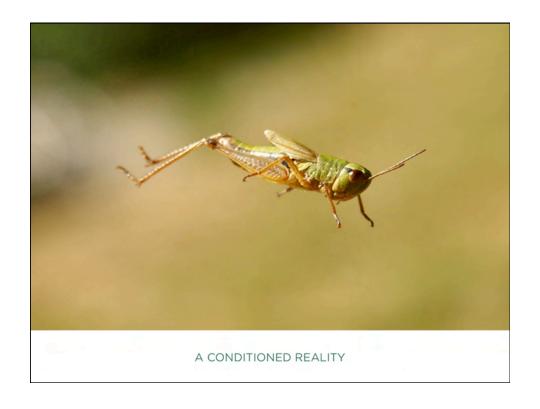


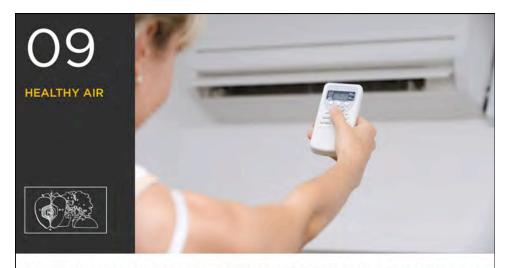
# The truth is rarely pure, and never simple.











To promote good indoor air quality, a Renovation, Building, and building(s) completed as part of a Neighborhood project must comply with best practices.

Conduct air quality testing at pre-occupancy and after 9 months of occupancy to measure levels of Respirable Suspended Particulates (RSP) and Total Volatile Organic Compounds (TVOC).

2012 Inc Living Figure (ordinary

0.000 (0000)



- Entryways must have an external dirt track-in system and an internal dirt track-in system contained within a separate entry space.
- All kitchens, bathrooms, copy rooms, janitorial closets and chemical storage spaces must be separately ventilated and exhaust directly to outside air.
- Ventilation rates must be designed to comply with ASHRAE 62 and equipment must be installed to monitor levels of carbon dioxide (CO<sub>2</sub>), temperature and humidity.
- Smoking must be prohibited within the project boundary.

Guideline for maximums in testing:

CO<sub>2</sub> 1000 ppm or 500+ outdoor level (L3-L6)

CO 9 ppm or 2+ outdoor level (L3-L6)

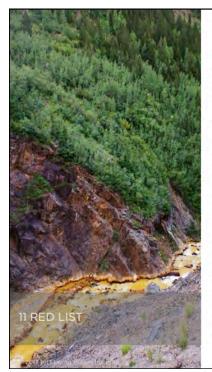
RSP 30 ug/m³ by mass measurement or 900,000 f³ by laser particle counter

TVOC 500 ug/m³ micrograms per cubic meter



The project cannot contain the identified worst-in-class materials or chemicals, which include carcinogens, persistent organic pollutants, bioaccumulative toxins, and endocrine disruptors.

2012 Int 13 (want # corresponding)



Asbestos

Cadmium

Chlorinated Polyethylene and Chlorosulfonated Polyethlene

Chlorofluorocarbons (CFCs)

Chloroprene (Neoprene)

Formaldehyde (added)

Halogenated Flame Retardants

Hydrochlorofluorocarbons (HCFCs)

Lead (added)

Mercury

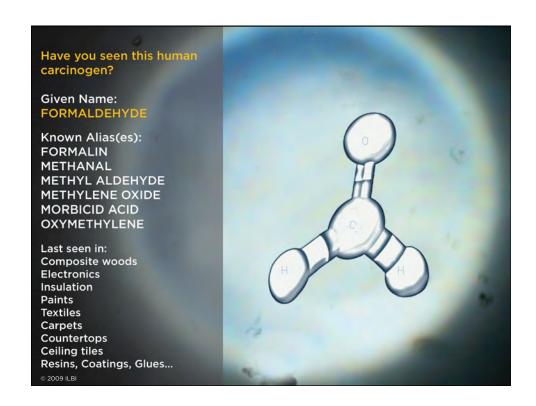
Petrochemical Fertilizers and Pesticides

Phthalates

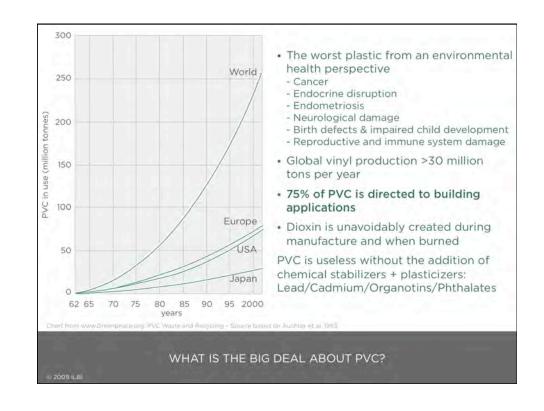
Polyvinyl Chloride (PVC)

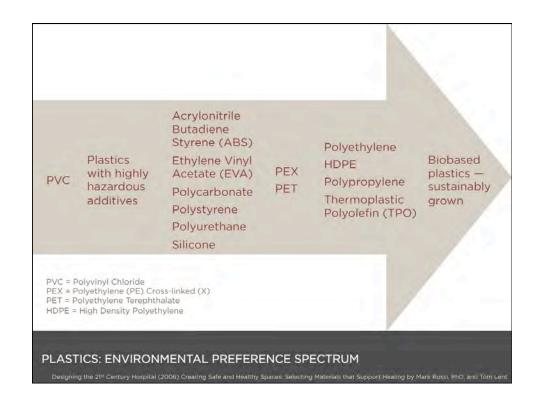
Wood treatments containing Creosote, Arsenic or Pentachlorophenol

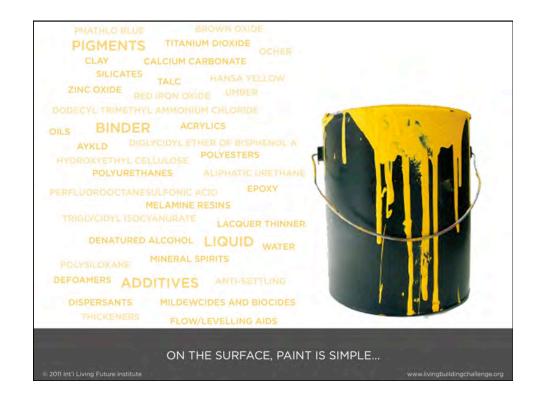












### FLOTENDER GREYWATER FILTRATION

We recently learned about a company in Woodinville, WA that has started manufacturing a greywater reuse system. After some communications with them about the Red List (in particular, PVC) they have agreed to make changes to some of their components to replace/eliminate PVC.

Though they had not heard about the Living Building Challenge prior to our request, after seeing the standard, they replied "very cool" and within a day, they decided to make changes to their product to comply with the Red List!

200 Mrs Living Future inclinate





BUILDING ENVELOPE INNOVATIONS - WET FLASH (SEALANT)

© 2011 Int'l Living Future Institute

www.livingbuildingchallenge.org







The project must account for the total footprint of embodied carbon (tCO2e) from its construction through a one-time carbon offset tied to the project boundary.

2012 Inc | Living Future (extitute

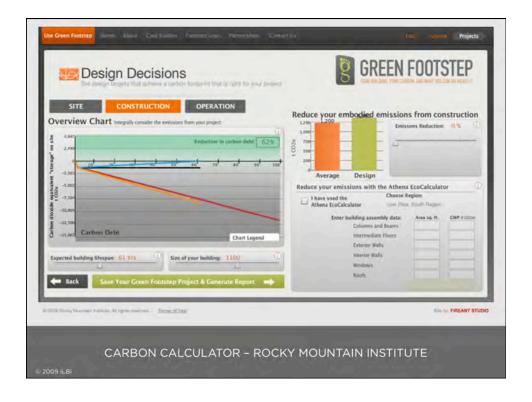
www.irvingsulidingchallengs.or



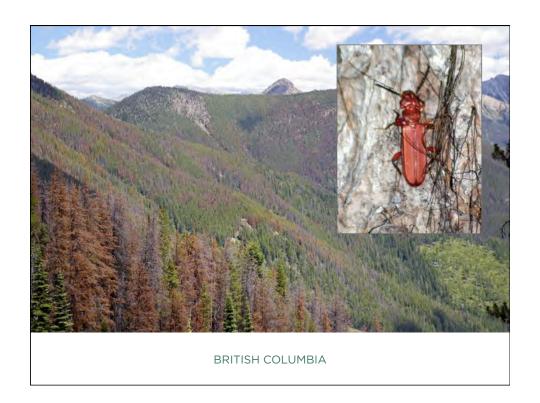
Offsets may only be from renewable energy projects that ensure real, verifiable, permanent carbon reductions.

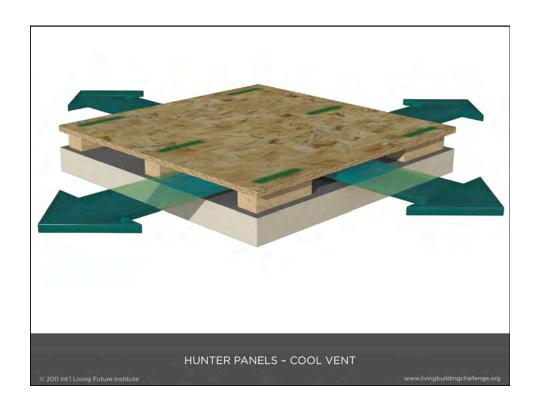
### Also consider:

- Meet/exceed criteria of: Gold Standard, VCS, Climate Action Reserve, Green-e Climate Protocol
- Green-e certified (3rd party verification)
- Additionality
- · Forecasted performance
- Unique Recipients
- Transparency / Education to buyers
- Social co-benefits
- Minimal environmental impacts











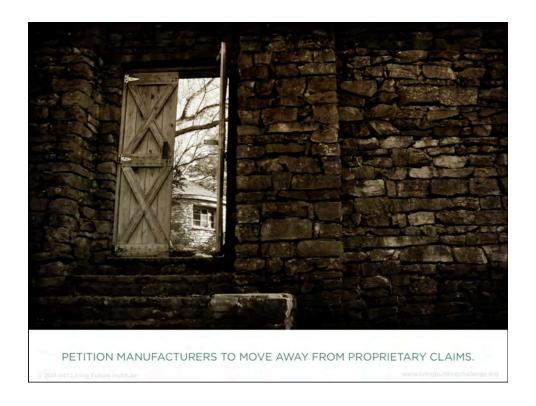
The project must incorporate place-based solutions and contribute to the expansion of a regional economy rooted in sustainable practices, products and services.

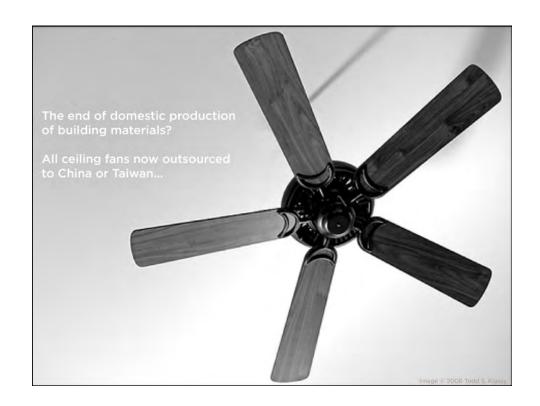
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Source locations for materials and services must adhere to the following restrictions:

ZONE	MAX DISTANCE	MATERIALS/SERVICES	MASTERFORMAT CLASSIFICATION
7	20,004 km	Ideas	
6	15,000 km	Renewable Technologies	Divisions: 42, 48
5	5,000 km	Assemblies that actively contribute to project	Divisions: 08 (exterior), 11, 14, 22, 23, 26, 33, 44
		performance + adaptable reuse once installed	Sections: 07 50 00, 10 21 23, 10 22 00, 10 70 00, 44 40 00
4	2,500 km	Consultant Travel	
3	2,000 km	Light or low-density materials	Sections: 07 31 00, 07 33 00, 07 40 00, 09 50 00, 09 60 00
2	1,000 km	Medium weight or density materials	Divisions: 06, 08 (interior)
			Sections: 07 32 00, 09 20 00, 09 30 00, 12 30 00
1	500 km	Heavy or high-density materials	Divisions: 03, 04, 05, 31, 32
© 2012 In	t'l Living Future Institute	materials	www.livingbuildingchallenge.org











The project team must create a Material Conservation Management Plan that explains how the project optimizes materials in each of the following phases:

- Design Phase
- Construction Phase
- Operation Phase
- End of Life Phase

During construction, teams must divert wasted materials from landfills:

Material	Minimum Diverted/	/Weight
Metals		95 %
Paper and Cardboard		95 %
Soil, and biomass		100%
Rigid Foam, carpet &	90 %	
All others - combined	80 %	

Hazardous materials in demolition waste are exempt from percentage calculations.

# 10 PRINCIPLES OF

- Document a deconstruction plan
- 2. Use the Precautionary Principle
- 3. Design accessible connections
- 4. Eliminate chemical connections
- Use bolted/screwed/nailed connections
- 6. Separate M-E-P systems
- 7. Design to the worker & labor
- 8. Simplicity of structure and form
- 9. Interchangeability (modularity)
- 10. Safe Deconstruction





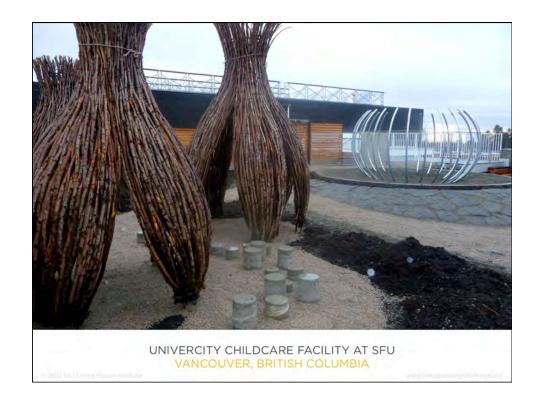


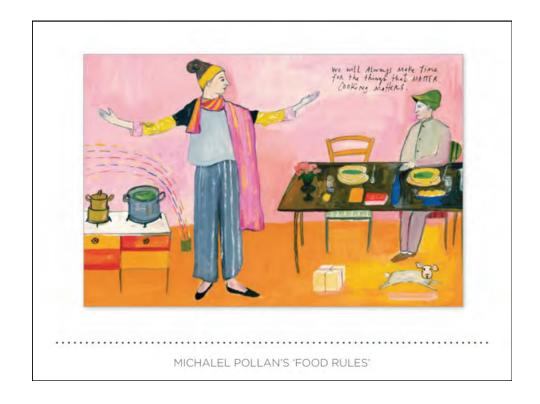












start with **people** and all

the default is never the greenest, safest option.

## IF THEY WON'T TELL YOU WHAT'S IN IT, YOU PROBABLY DON'T WANT WHAT'S IN IT.

managing data is difficult and we are not doing a good job. consult your nose -- If it stinks, don't use it.

use both **carrots** (rewards, incentives, trips to Vegas?) and **sticks** (Red Lists?) to get exposure.

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S FOOD RIVES

why not the "heal us" list?

what are the unintended consequences of Red Lists?

### JUST BECAUSE ALMOST ANYTHING CAN KILL YOU DOESN'T MEAN THAT BUILDING PRODUCTS SHOULD.

**innovation** is the opportunity for manufacturers to take more market share.

there is a product we are using today that we don't know is making us sick.

MATERIAL BULES (2011) - INSPIRED BY MICHALEL POLLANS FOOD BULES

host a 'regenerative manufacturer' competition with rewards.

need for an information filter and how to compare material values (e.g., toxicity vs habitat)

# AVOID MATERIALS THAT ARE PRETENDING TO BE SOMETHING THEY ARE NOT.

Include the manufacturer in design and integrated team **partnership** (us + us) standards that are **agile** and robust.

put PCRs and EPDs in certification programs, with **toxicity information** included.

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S FOOD RIVES

If you can't grow it, then

embrace decay \*

## USE CARBOHYDRATE-BASED MATERIALS WHEN YOU CAN.

We should be able to ear buildings.

mature is the teacher, biomimicry for content, not just function.

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S 'FOOD RULES

why are healthy products

make it **personal**: value health more than CO, and energy.

## QUESTION MATERIALS THAT MAKE HEALTH CLAIMS.

can we make buildings biologically active?

use the precautionary principle.

bring this discussion into design education

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S FOOD RILLES

to product as **service**?

revise the rule to read: "take only what you need."



closed-loop economy.

using more should contribute to the greater

will saying "no" get us where we want to go?

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S POOD RULES

healthy + regenerative is profitable.

do we have to choose between lead time and quality/handmade/ supporting local companies?

# IF IT IS CHEAP, IT PROBABLY HAS HIDDEN (EXTERNALIZED) COSTS.

economy puts profits over "value to the world" what you buy gets produced

create incentives, recognition and **celebration** for healthy products.

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S 'EOOD RIVES'

how can we avoid the toxicity of technology?

ask what we are trying to accomplish with materials in the first place

## REGARD "SPACE AGE" MATERIALS WITH SKEPTICISM.

what will we wear in the future?

move forward by looking back.

what if all new manufacturing is "dead"?

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S LEGOD RULES

can we really do better than nature?

less processed is better than more processed.

### USE MATERIALS MADE WITH SUBSTANCES YOU CAN IMAGINE IN THEIR RAW OR NATURAL STATE.

use things that can be repaired, not just replaced (don't support forced obsolescence) make it with your harlos.

approach manufacturing as ecology; the interaction of biological + non-biological elements in systems process:

MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S "FOOD RULES"

recycled content is not

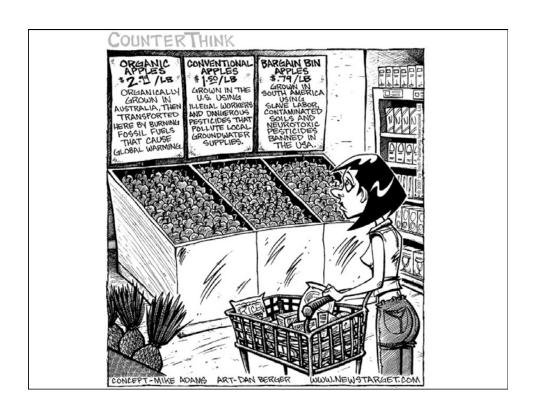
create a culture of "yes"

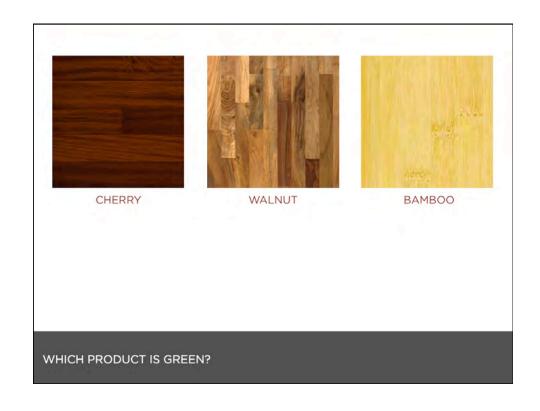
# QUESTION THE GENERATION OF HAZARDOUS WASTE INSTEAD OF WHERE TO USE IT IN YOUR PROJECT.

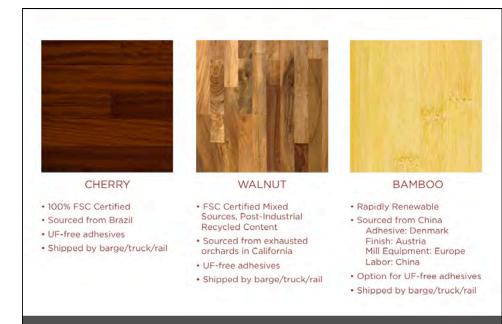
educate your family first, then your clients. make it with your hands.

be open to moving beyond "doing less bad"

"MATERIAL RULES (2011) - INSPIRED BY MICHALEL POLLAN'S "FOOD RULES







WHICH PRODUCT IS GREEN?

### Attribute product B (importance) product A Aesthetics (10)8 10 6 4 Durability (7) 9 7 Regional (6) VOCs (8) 6 6 7 CSR (3) 2 No PVC (5) 5 6 DO THE MATH.

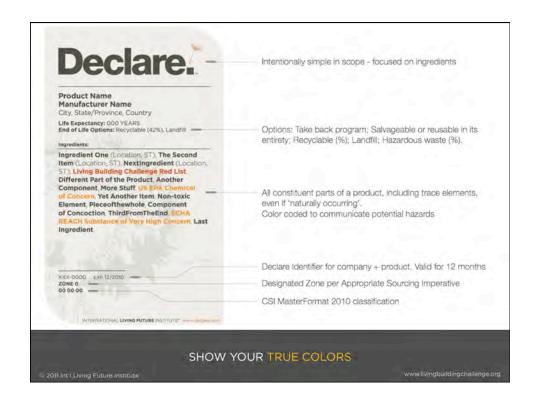
Attribute	(importance)	product A	weighted score	product B	weighted score
Aesthetics	(10)	8	80	10	100
Durability	(7)	6	42	4	28
Regional	(6)	9	54	7	42
VOCs	(8)	6	48	6	48
CSR	(3)	7	21	2	6
No PVC	(5)	5	25	6	30
			270		254

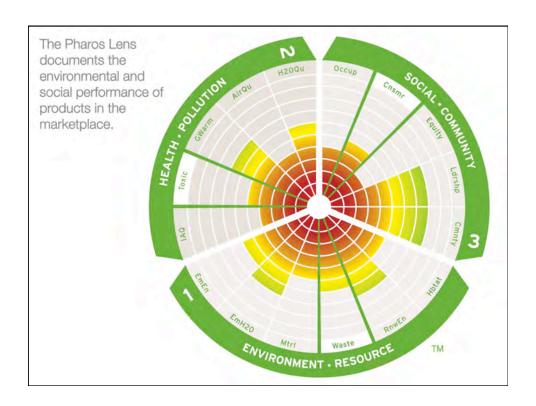
DO THE MATH.

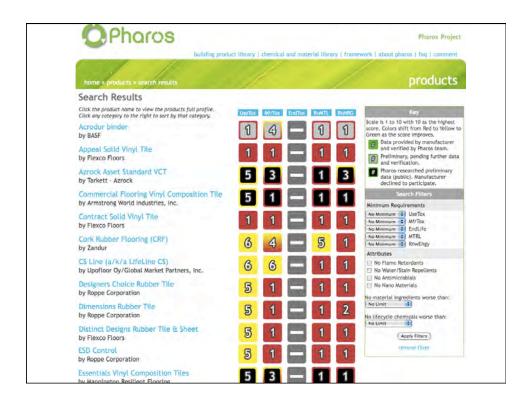


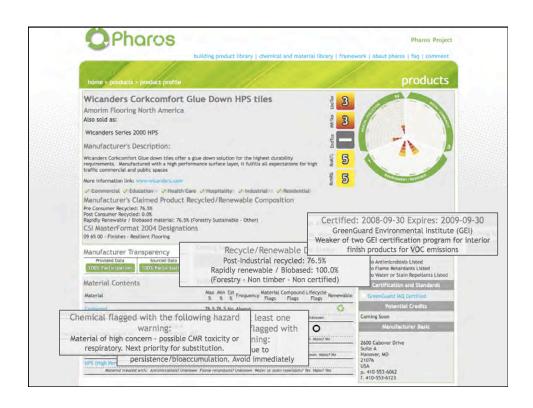




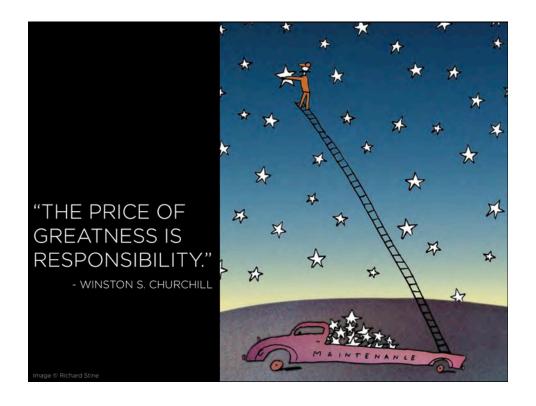






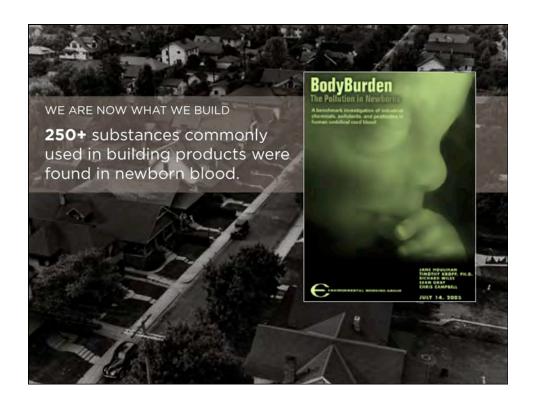






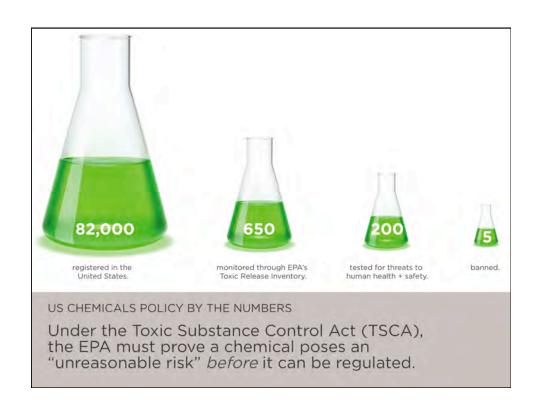














#### SURVEY OF 30 LEADING MANUFACTURERS, JULY 2012

TOP REASONS FOR ENGAGING IN CROSS-SECTOR EFFORTS TO ACCOUNT FOR CHEMICALS OF CONCERN:

- 1. corporate responsibility
- 2. to promote transparency
- 3. to have a market advantage

### SURVEY OF 30 LEADING MANUFACTURERS, JULY 2012

BIGGEST DIFFICULTIES IN COMPILING INFORMATION FOR DISCLOSURE:

- extensive data required
- supplier resistance lack of information lack of time
- 3. internal resistance
- 4. too many standards

### SURVEY OF 30 LEADING MANUFACTURERS. JULY 2012

ROLES + SKILL-SETS NECESSARY TO COMPILE INFORMATION FOR DISCLOSURE:

- · Technical Engineering
- Procurement
- Environmental, Health and Safety (EHS) / Sustainability / Lifecycle Assessment
- Manufacturing Plant Management / Production
- Research and Development
- Globally Harmonized System of Classification + Labeling Chemicals (for Material Safety Data Sheets)
- Legal
- Sales
- · Senior Leadership
- Outside consultants and Suppliers' staff

### SURVEY OF 30 LEADING HANUFACTURERS, JULY 2012

WHAT THEY ENJOYED MOST ABOUT PARTICIPATING IN STANDARD CREATION:

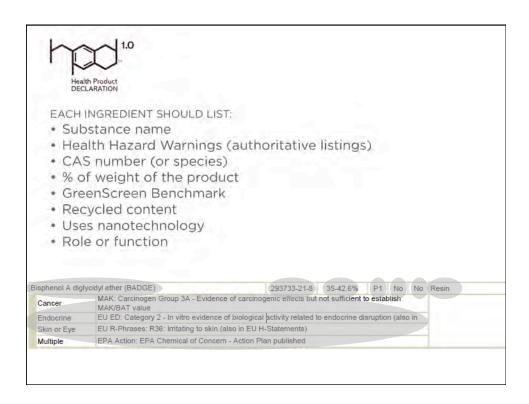
"Having a voice in the process and an opportunity to learn more about what a segment of the market wants"

"Gaining a better understanding of the contents of our products, the manufacturing process, and potential hazard impacts"

"Learning that we are actually pretty close to being able to 'launch' a new green product offering"

"Helping make transparency an industry norm by facilitating this often-difficult transition for manufacturers"

	Tuff Stuff X42 SB5343 sww.AjaxMnfr.com/highperformano Ajax Manufacturing Product Quality Department 100 Smith Street Somewhere, XX 19999	MasterFormat ecoatings Contact Name Title Phone Email	John Doe		Health Product DECLARATION	.o
Description	High performance coating design	ned for painting	bath stall	valls and other wet so	urfaces.	
Expiry Date	1-Nov-2012 31-Oct-2015 http://bit.ly/xYz5555	X Self-declare Second Party Third Party		Certifier Certificate #		
The content of th Residuals Disclor X measured 10I measured 10I as per MSDS predicted by p	ppm (ideal) 00 ppm	Full Disclosure Are all content Notes	of Intentions hazards fully	I Ingredients disclosed?	Yes X No X Yes No No s to reformulate with	
Bisphenol A dig	ending Order of Quantity (if the area b lycidyl ether, Kaolin, Phenyl Glyci ectronics, Mixed hardware, Form	idyl Ether, Buta	nedioldigly			
Hazards						
PBT (Persistent Bioaccumulative X Cancer X Gene mutatio	X Endocrine n Respiratory	Mammal Skin or Eye X Aquatic tox		Land toxicity  Physical hazard  Global warming  Ozone depletion	Multiple Unknown	
	30	Does the produ		. =	Yes X No	
Regulatory (g/l) Notes The Breathe Fridistributor.	50 ee tint system is available from qu	Are there VOC ualified distribu			X Yes No	
	Compliance (if the area below is full, re SCAQMD Rule 1113	efer to the following			age - Gold (Residential)	
	,					





### WHAT IF DOESN'T DISCLOSE 100% (IP CONCERN OR UNKNOWN?

- HPD defines full disclosure and what to say if can't disclose.
- Complete HPD requires disclosure of health warnings and functional role, even if don't disclose identity.
- · And explanation of rationale and timeline.





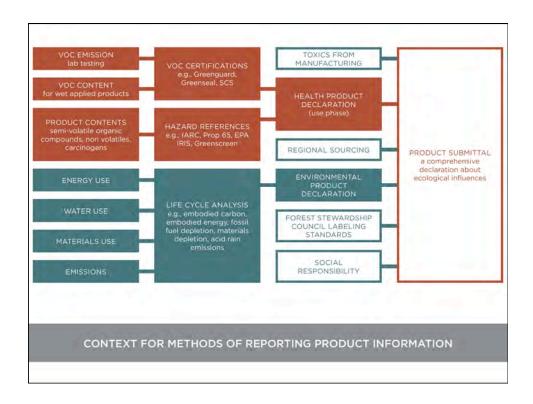
### CERTIFICATIONS + COMPLIANCE:

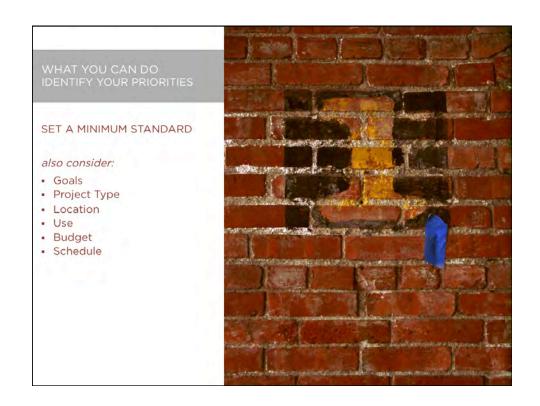
- Type (VOC content, emissions or recycled content)
- · Certifying program (or standard), incl scenario for VOC emissions
- · Certifier/laboratory
- Certifier type (1st, 2nd, 3rd)
- · Date of testing & Expiration & URL
- Applicable Facilities
- Notes to explain



Name Product ID Website	Tuff Stuff X42 SB5343 www.AjaxMnfr.com/highperformar	MasterFormat	99600	1.0
Manufacturer	Ajax Manufacturing	Contact Name	John Doe	1~~
Address	Product Quality Department	Title	Director of Product Quality	Health Product DECLARATION
Address Line 2		Phone	800 777 1234	DECEMBER
City, State, Cod	le Somewhere, XX 19999	Email	jdoe@AjaxMnfr.com	
Description	High performance coating desi	igned for paintin	g bath stall walls and other wet su	rfaces.
Release Date Expiry Date	1-Nov-2012 31-Oct-2015	X Self-declar		
HPD URL	http://bit.ly/xYz5555	Third Party	Certificate #	
Residuals Discl X measured 1 measured 1 as per MSD	00 ppm (ideal) 000 ppm S (10,000 ppm) v process chemistry	Full Disclosure Are all content Notes Ajax is comm	of Intentional Ingredients hazards fully disclosed? hitted to full disclosure and intends redients by 2014.	Yes X No X Yes No
		cidyl Ether, But	o the following pages for additional listings) anedioldiglycidyl Ether, Undisclose ladium.	ed, Polyethylene, Silver,

Bisphenol A diglycidyl ether, Kaolin, Phenyl Glyt Acme Zap-It, Electronics, Mixed hardware, Forr Hazards  PBT  (Persistent)  Z Development	a below is full, reser to the following pages for additional listings) you'dy! Ether, Butanedioldiglycidy! Ether, Undisclosed, Polyethylene, Silver, maldehyde, Palladium.  Neurotoxicity  Land toxicity  Multiple
Bisphenol A diglycidyl ether, Kaolin, Phenyl Glyt Acme Zap-It, Electronics, Mixed hardware, Forr Hazards  PBT  (Persistent)    Page 1   X   Development   X	ycidyl Ether, Butanedioldiglycidyl Ether, Undisclosed, Polyethylene, Silver, maldehyde, Palladium.
PBT X Development	Neurotoxicity I and toxicity Multiple
X Cancer X Endocrine  X Gene mutation Respiratory	Mammal Physical hazard Unknown  Skin or Eye Global warming  X Aquatic toxicity Ozone depletion
Total VOC Content  Material (g/l) 30  Regulatory (g/l) 50  Notes	Does the product contain exempt VOCs? NA Yes X No Are there VOC-free tints available? NA X Yes No qualified distributors. Contact Ajax Manufacturing to find your nearest





WHAT YOU CAN DO REASSESS YOUR LIBRARY

Evaluate your current product options using the most appropriate filter

Remove products that don't meet criteria and let the manufacturer know!

Find products you like ask the "hard" questions - don't give up!

Specify products that work communicate with your dollar



WHAT YOU CAN DO
REACH OUT + MOVE FORWARD

Specify products that work
communicate with your dollar

Talk to Product Representatives
and Manufacturers about their
Processes

Prescreen Vendors

Prescreen Vendors

Prescreen Vendors

Prescreen Vendors

Share your Expectations

Build Bridges: Unify the
Industry

Communication is critical to achieve our common goal of a restorative future

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