



## Attachment A: Housing Placement and Retention Proposal Outline

Issue Date: **November 28, 2022**

Responses Due: **December 20, 2022**

Not Later Than: **5:00 PM**

LATE RESPONSES WILL NOT BE CONSIDERED

Refer Questions to:

Marita Wallace

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### Proposal Submission:

Thank you for your interest in providing Housing Placement and Retention services as part of the Multnomah County Local Implementation Plan for the Metro Supportive Housing Services Measure. Please review the following questions and use **Attachment B: Proposal Template** to submit your response by **5:00 PM on Tuesday, December 20th, 2022**. Proposals should be sent in an email addressed to: [marita.wallace@multco.us](mailto:marita.wallace@multco.us) and [anna.pendas@multco.us](mailto:anna.pendas@multco.us). Responses will be used to evaluate and prioritize providers for contracted services.

### Proposal Questions:

#### 1. Experience with Low-Barrier Programming (15 points)

Describe your organization's understanding of effective outreach and engagement strategies, and experience and approach to operating low-barrier outreach and engagement services to the unsheltered community? If you do not have that experience, how does your work to date prepare you to program and operate low-barrier outreach services? Please include in your answer how you would staff the program and train your staff.

#### 2. Service Delivery Commitment (15 points)



Describe your approach to and experience providing trauma informed and person-centered support to individuals living unsheltered, including to those with serious behavioral health challenges?

**3. Racial Equity (15 points)**

As a provider of outreach and engagement services, how would you advance racial equity and ensure that services delivered are respectful of, and relevant to the beliefs, practices, culture and linguistic needs of diverse populations and communities? Please attach your organization equity plan if you have one.

**4. Leverage (10 points)**

What resources/services does your organization have that people experiencing unsheltered homelessness could access/benefit from by engaging with your agency? If you do not have internal resources to leverage, how would your organization build relationships with and collaboratively work with other system partners to support access into system services?

**5. Experience with Stakeholders (15 points)**

These efforts involve interactions and cooperation from several community stakeholders including but not limited to both private (i.e. property managers, business owners, etc.) and public stakeholders (Police, Public Health, Public Space Management, etc.). Briefly describe both your experience and approach working with these entities. If you do not have experience, please describe how you would build collaborative working relationships with these entities.

**6. Business Operations (15 points)**

As a government entity, the Joint Office of Homeless Services has a fundamental responsibility to be effective stewards of public dollars. Describe your understanding of upholding contracting requirements including the delivery of performance measures.



What support would need from JOHS to be a successful contractor for outreach services?

**7. Budget (15 points)**

Demonstrate financial reasonability through allocation of resources by providing a comprehensive budget. Please see **Attachment B - FY 2023 JOHS Budget Packet** for the blank budget draft. For the purpose of this proposal, only the Budget Detail tab should be completed.

**Proposal Evaluation:**

The JOHS intends to award funding to proposals that it determines will provide the best overall program services within a reasonable pricing structure and prescribed timeline. Staff reserves the right to reject all proposals, or any proposal that is not responsive to the NOFA. The JOHS intends to evaluate the Proposal objectively in accordance with the criteria below.

<b>Evaluation Criteria</b>
<b>Excellent:</b> Applicant addresses every part of the question. Their response demonstrates a thorough understanding of the impact of the key components in the question on their organization, the people they serve and/or the wider community. Examples given are clear and relevant.
<b>Very Good:</b> Applicant addresses every part of the question. Their response acknowledges where the key components of the question have impact. Examples are clear and relevant.
<b>OK:</b> Most of the question is addressed in the applicant’s response. The provider's response acknowledges the impact of the key components of the question but relevant examples aren't provided.
<b>Needs Improvement:</b> The applicant's response to the question does not demonstrate an understanding of the key components. The provider does not acknowledge the impact of key components and does not give any examples.
<b>N/A:</b> Applicant does not respond to question.



**Confidentiality:**

Multnomah County is required to disclose non-exempt public documents pursuant to ORS 192.410-192.505). ORS 192.502(4) exempts the County from disclosing information submitted in response to a solicitation where the information is such that it “should reasonably be considered confidential.” A respondent who determines that information within a response meets the statutory requirement and desires that such information remain confidential shall mark the bottom of the pages containing such information with the word “CONFIDENTIAL.”

If a respondent marks every page of a response as “CONFIDENTIAL”, the statutory requirement is not met; any response so marked will not be deemed to have been submitted in confidence, and upon request, the entire response will be disclosed.

The County will keep properly marked information confidential unless ordered to release the information and materials by the District Attorney pursuant to ORS 192.460.

If you have additional questions or comments, please direct them to Marita Wallace at [marita.wallace@multco.us](mailto:marita.wallace@multco.us).