



Metropolitan Portland Mega Trends 2005-2040

Arthur C. Nelson, Ph.D., FAICP
Presidential Professor &
Director of Metropolitan Research
University of Utah

Presentation to
Portland Metro Council
October 8, 2008



America Grows

200 million in 1968

300 million in 2006

400 million in 2032

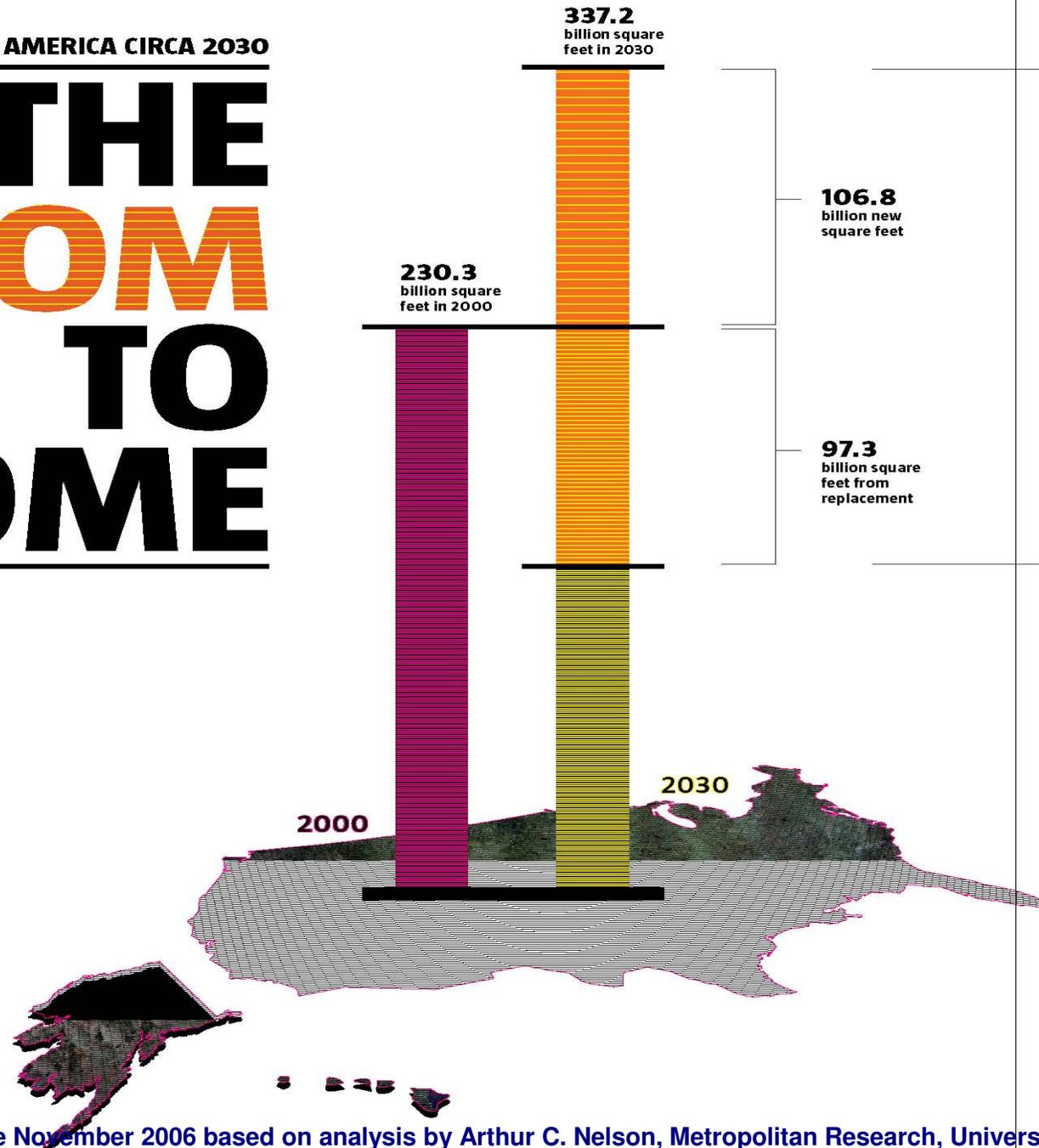
500 million in 2050

America adds 100 million people faster than any other nation except India and Pakistan – But *faster* than China.

Source: Arthur C. Nelson, Metropolitan Research, University of Utah.

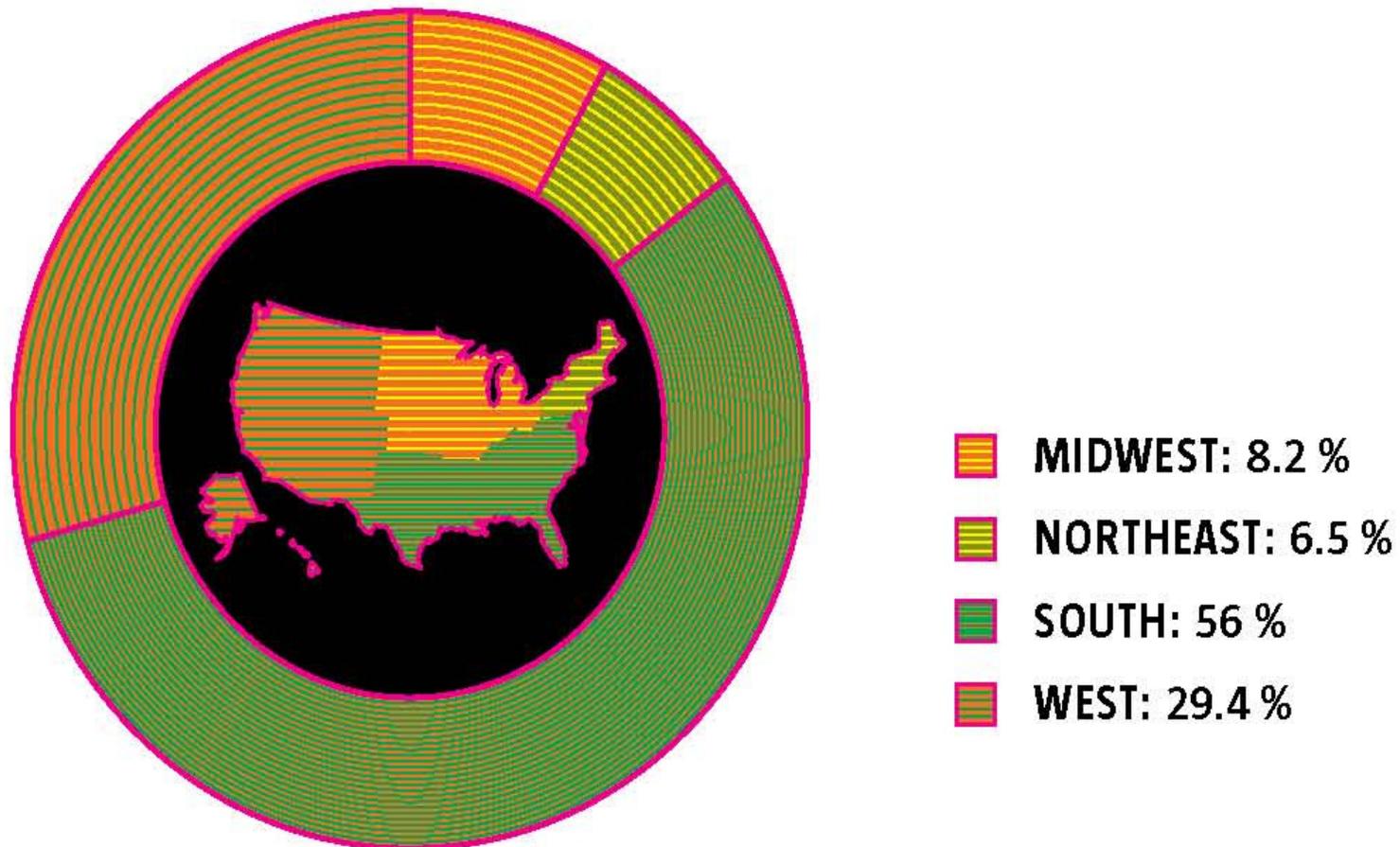
AMERICA CIRCA 2030

THE BOOM TO COME

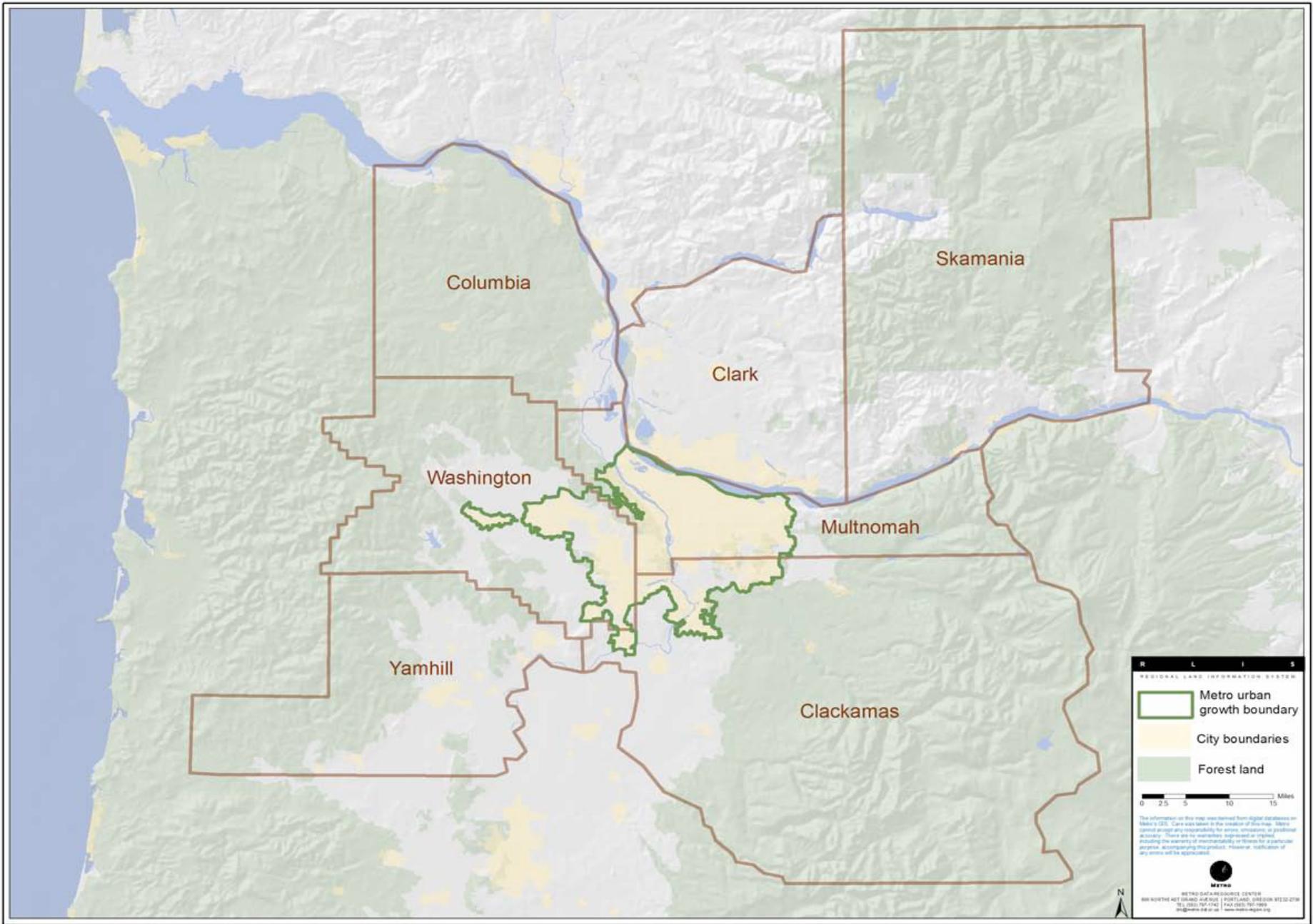


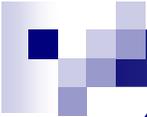
Source: *Architect* magazine November 2006 based on analysis by Arthur C. Nelson, Metropolitan Research, University of Utah.

SHARE OF TOTAL GROWTH BY REGION, 2000–2030



Source: *Architect* magazine November 2006 based on analysis by Arthur C. Nelson, Metropolitan Research, University of Utah.

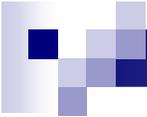




Getting Ahead of the Curve

| Portland Metro | 2005 | 2040 |
|-----------------------|-------------|-------------|
| Population | 2.1 million | 3.7 million |
| Housing Units | 0.9 million | 1.6 million |
| Jobs | 1.3 million | 2.3 million |

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.



Residential Development

| Portland Metro | 2005 to 2040 |
|-----------------------|---------------------|
| Growth-Related Units | 700k |
| Replaced Units | 200k |
| Total Units | 900k |

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research,
University of Utah.

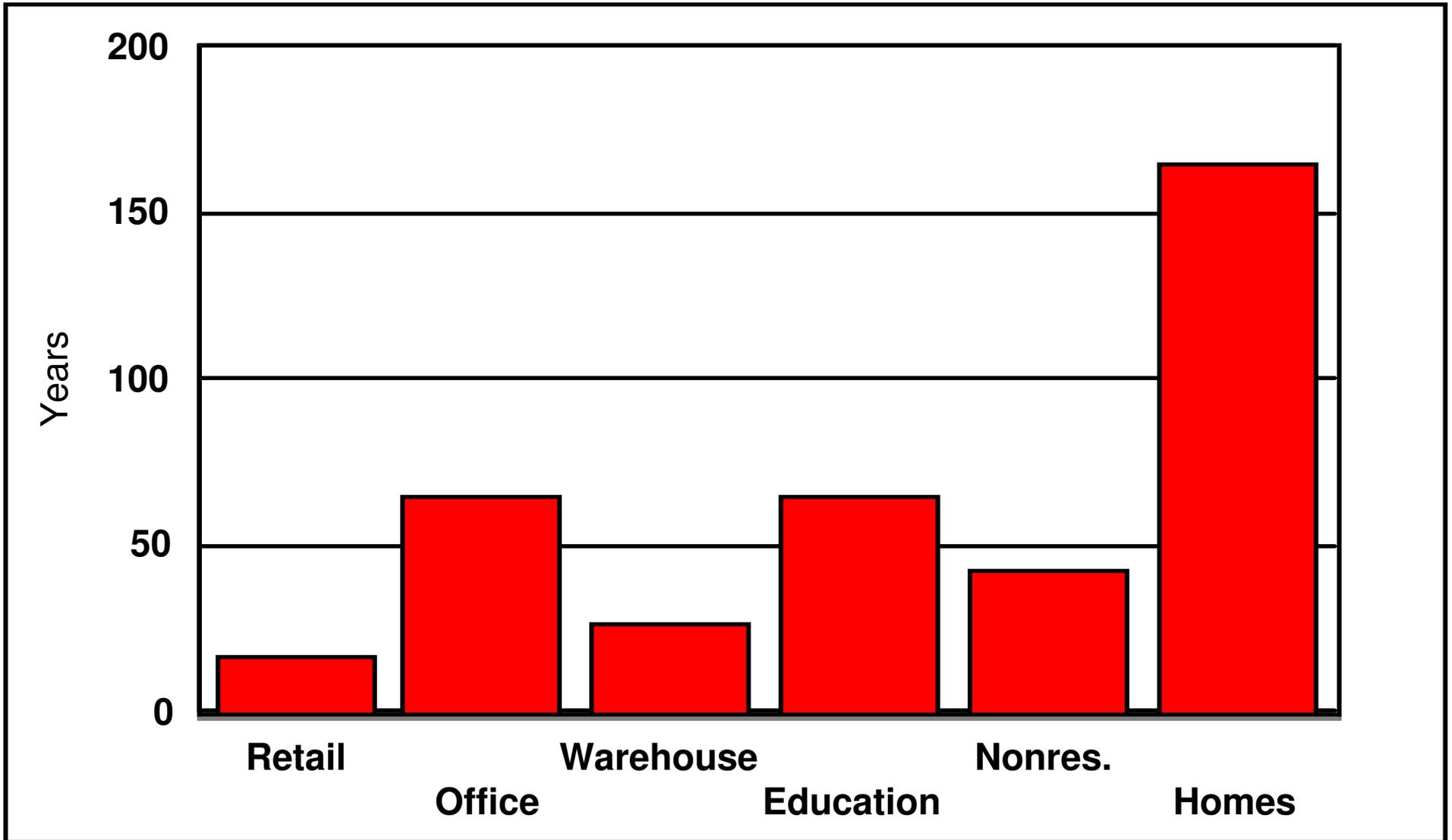


Nonresidential Development

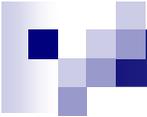
| Portland Metro | 2000 to 2040 |
|----------------------------|---------------------|
| Growth-Related Square Feet | 500 million |
| Replaced Square Feet | 900 million |
| <u>Total Square Feet</u> | <u>1.40 billion</u> |

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research,
University of Utah.

Life-Span of Building Function



Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah, based on DoE Commercial Buildings Energy Consumption Survey.



Bottom Line Construction

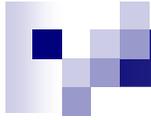
US

| | |
|-----------------------|----------------------|
| <i>Residential</i> | \$34 Trillion |
| <i>Nonresidential</i> | \$14 Trillion |
| <i>Infrastructure</i> | \$ 9 Trillion |
| <i>Total</i> | \$57 Trillion |

Portland Metro

| | |
|-----------------------|----------------------|
| <i>Residential</i> | \$350 Billion |
| <i>Nonresidential</i> | \$150 Billion |
| <i>Infrastructure</i> | \$100 Billion |
| <i>Total</i> | \$600 Billion |

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research,
University of Utah.



How Does It Grow?



Market Analysts Finding Changing Preferences

**National Association of Realtors
National Association of Home Builders
Nationally Recognized Market Analysts
Urban Land Institute
Lend Lease/PriceWaterhouseCoopers
Joint Center for Housing Policy at Harvard
*Golfing Buddies and Taxi Drivers***

Households are Changing

| <u>Household Type</u> | <u>1960</u> | <u>2000</u> | <u>2040</u> |
|------------------------|-------------|-------------|-------------|
| US | | | |
| HH with Children | 48% | 33% | 26% |
| HH without Children | 52% | 67% | 74% |
| <i>Single/Other HH</i> | 13% | 29% | 34% |

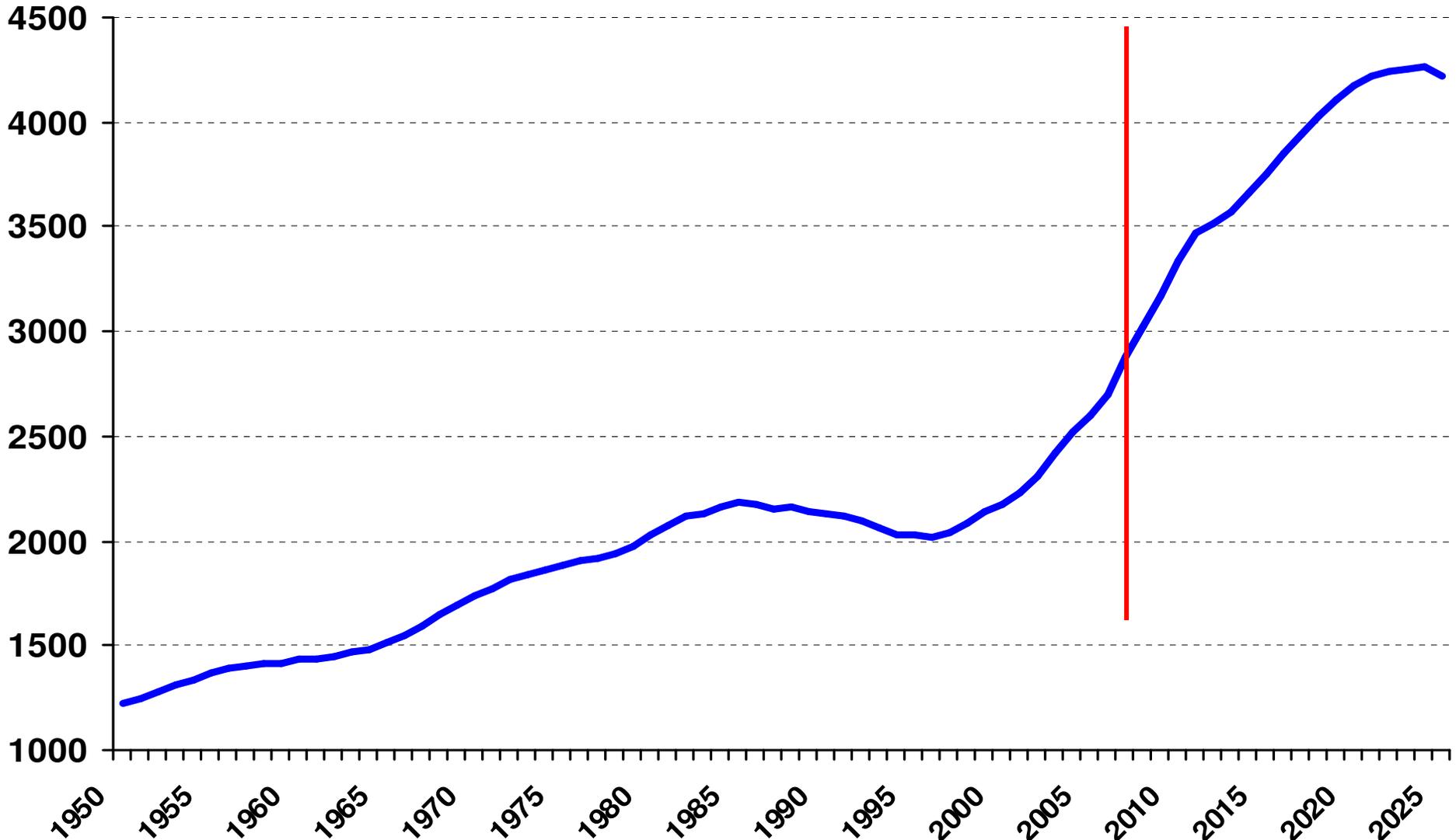
Portland Metro

| | | | |
|------------------------|--|------------|------------|
| HH with Children | | 32% | 28% |
| HH without Children | | 68% | 72% |
| <i>Single/Other HH</i> | | 25% | 26% |

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.

People Turning 65 *Each Year*

[Figures in 000s]



Source: US Census Bureau – 65+ in the United States: 2005; Wan He, Manisha Sengupta, Victoria A. Velkoff, & Kimberly A DeBarros. December 2005.



What Futurists Tell Us

**Bio-medical advances extend lifetimes.
Insurance actuarial tables extend to 120.**

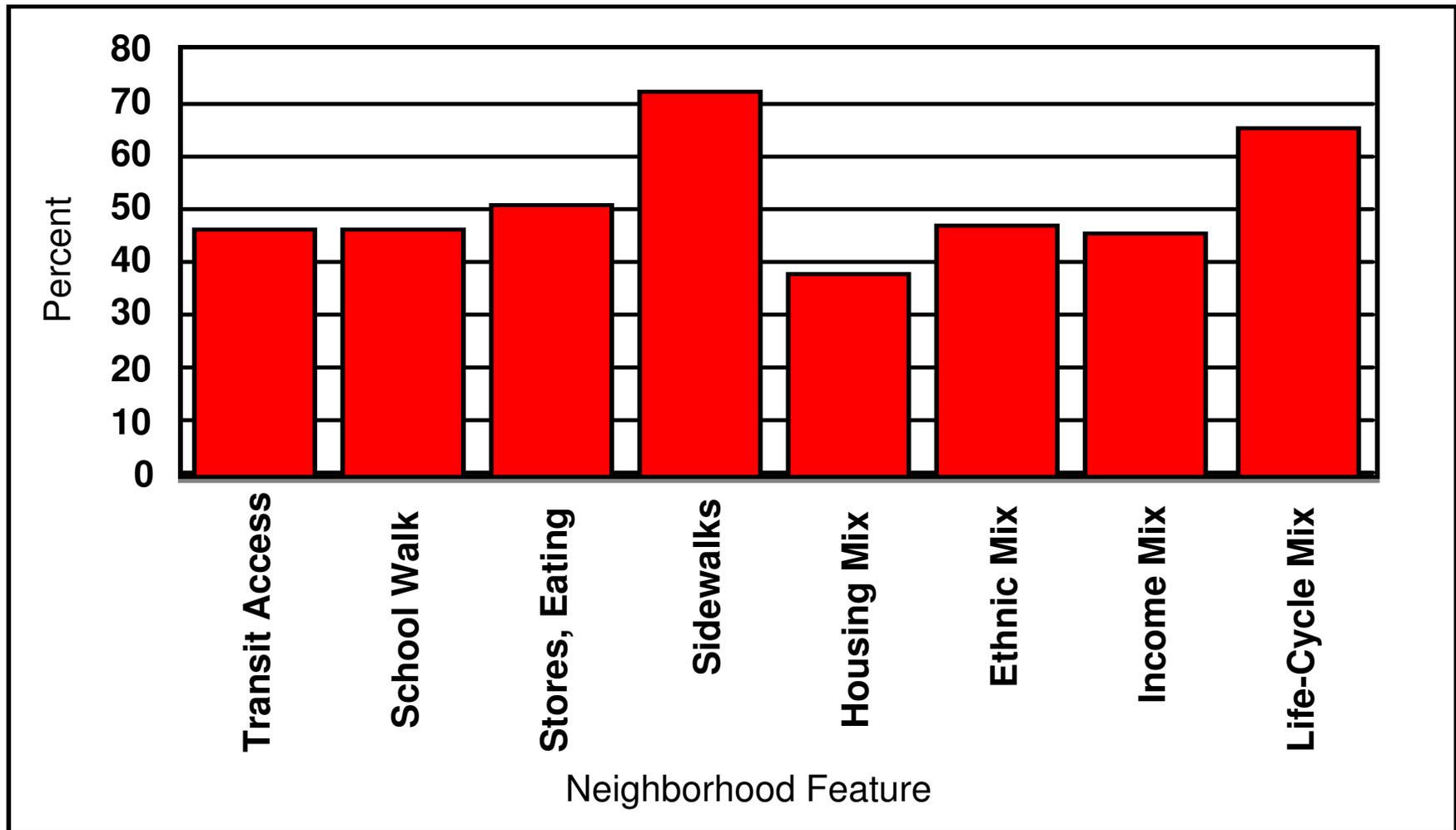
Another 20 years added – minimum

Adulthood mostly *after* child-rearing →

***Gen-X & -Y “family” location decisions
differ from their parents.***

***Pearl District has more children than
market studies predicted.***

Neighborhood Feature Preferences



Source: National Association of Realtors, American Preference Survey 2004.



Retired Location Preference

City or suburb close to a city **51%**

Suburb away from a city **19%**

Rural community **30%**

Conventional suburbs away from cities are the losers for this demographic group.

Source: National Association of Realtors & Smart Growth America, American Preference Survey 2004.



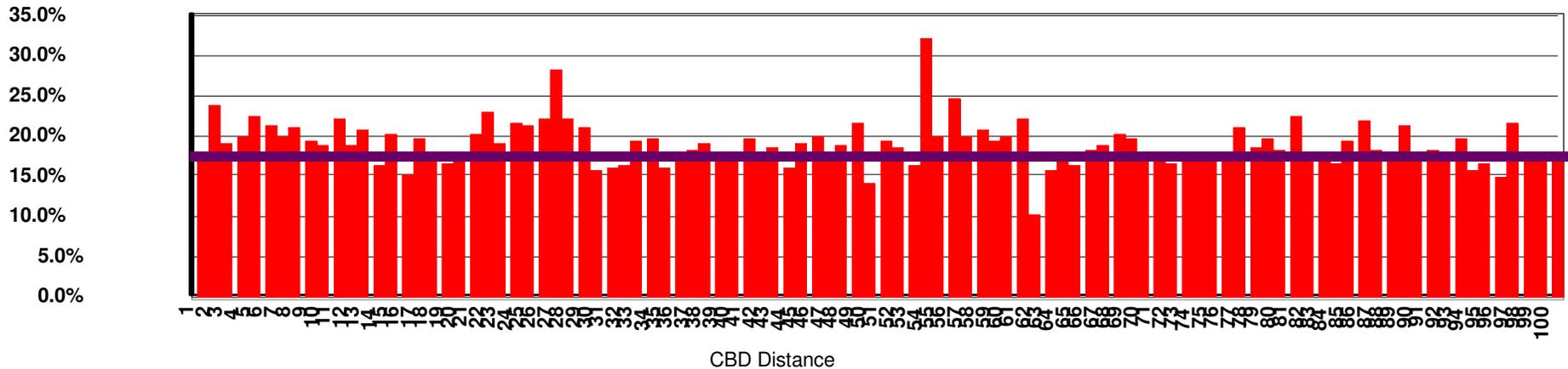
Housing Unit Preference by Type, National Surveys *Before Current Events*

| <u>Unit Type</u> | <u>Share</u> |
|---------------------------------|--------------|
| Attached | 38% |
| <i>Apartments</i> | 37% |
| <i>Condos, Coops</i> | 24% |
| <i>Townhouses</i> | 39% |
| Detached | 62% |
| <i>Small Lot (<7,000 sf)</i> | 60% |
| <i>Large Lot (>7,000 sf)</i> | 40% |

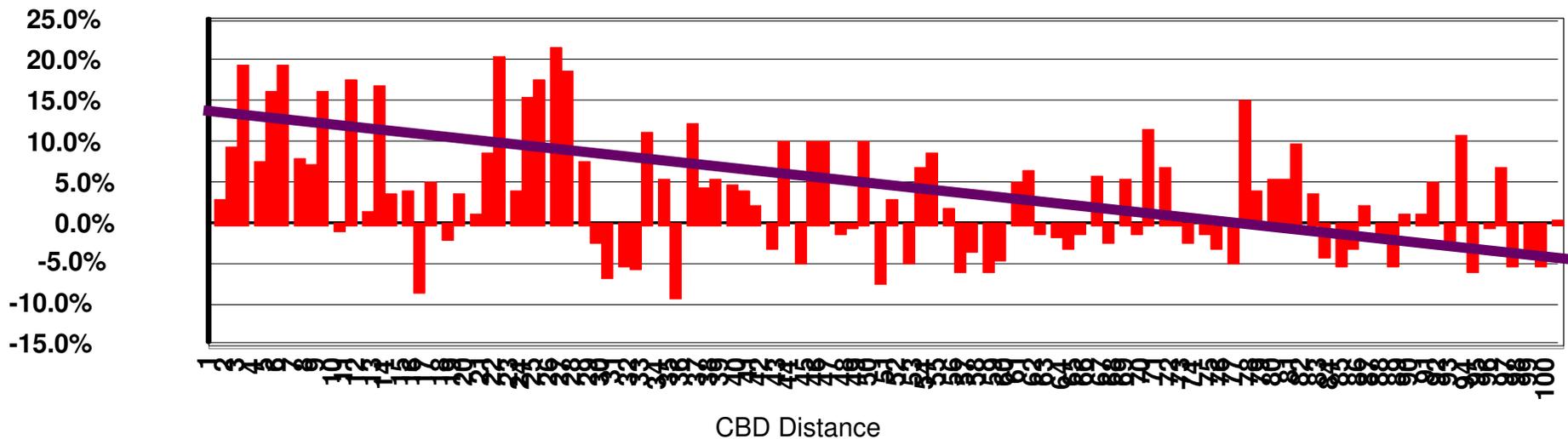
Source: **Low range** of surveys reviewed by Arthur C. Nelson, "Planning for a New Era," *Journal of the American Planning Association*, Fall 2006.

Fringe Values Eroding: Phoenix

Average Annual Appreciation 2004-2006



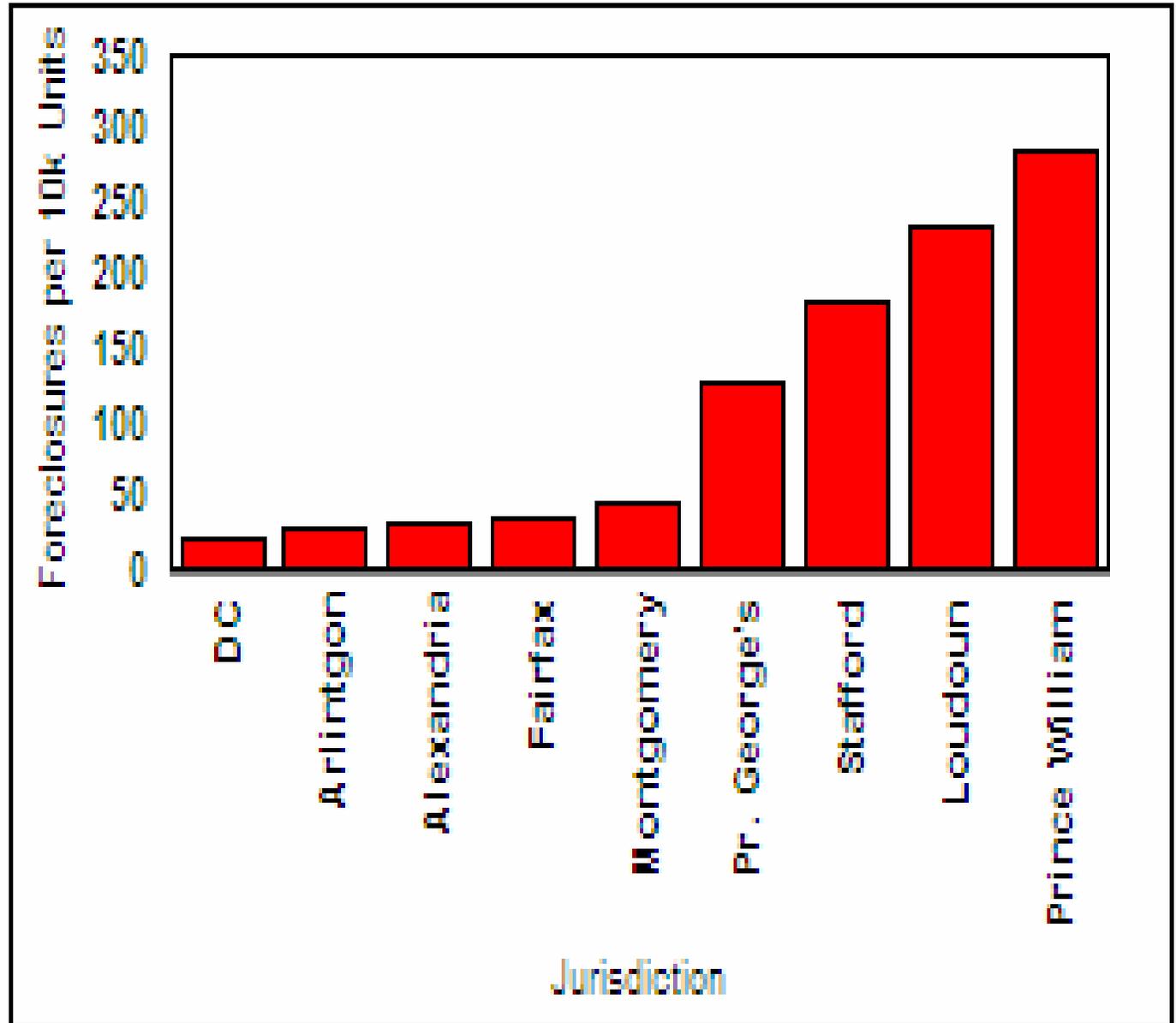
Appreciation 2006-07



Source: Arthur C. Nelson, Metropolitan Institute at Virginia Tech, based in Zillow analysis by Ceylan Oner.

Fringe Foreclosure Pattern

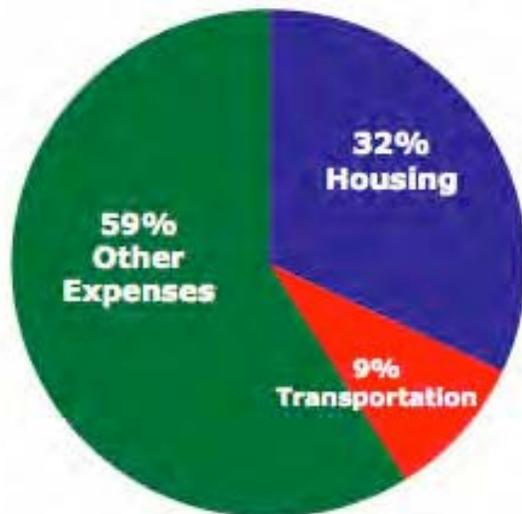
DC Metro
Subprime
Oversupply
Devaluation
Energy prices



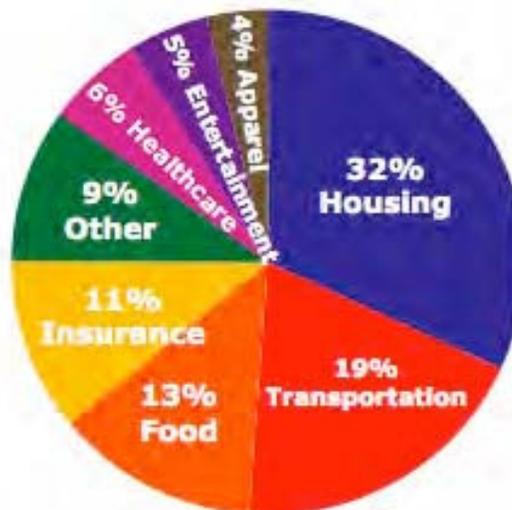
Location Costs

FORECLOSURE RESILIENT

Transit Rich
Neighborhood

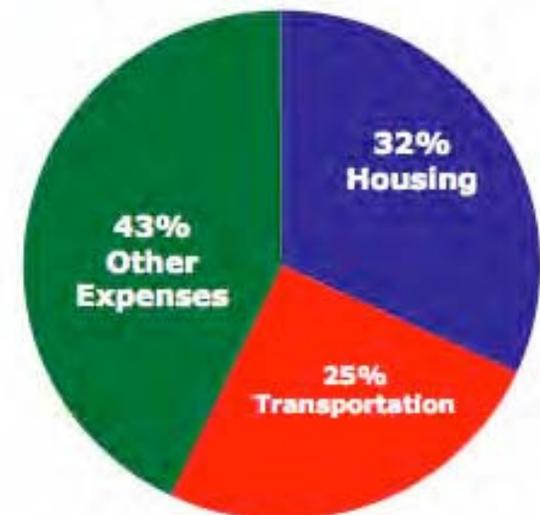


Average American
Family



FORECLOSURE RISKY

Auto Dependent
Neighborhood

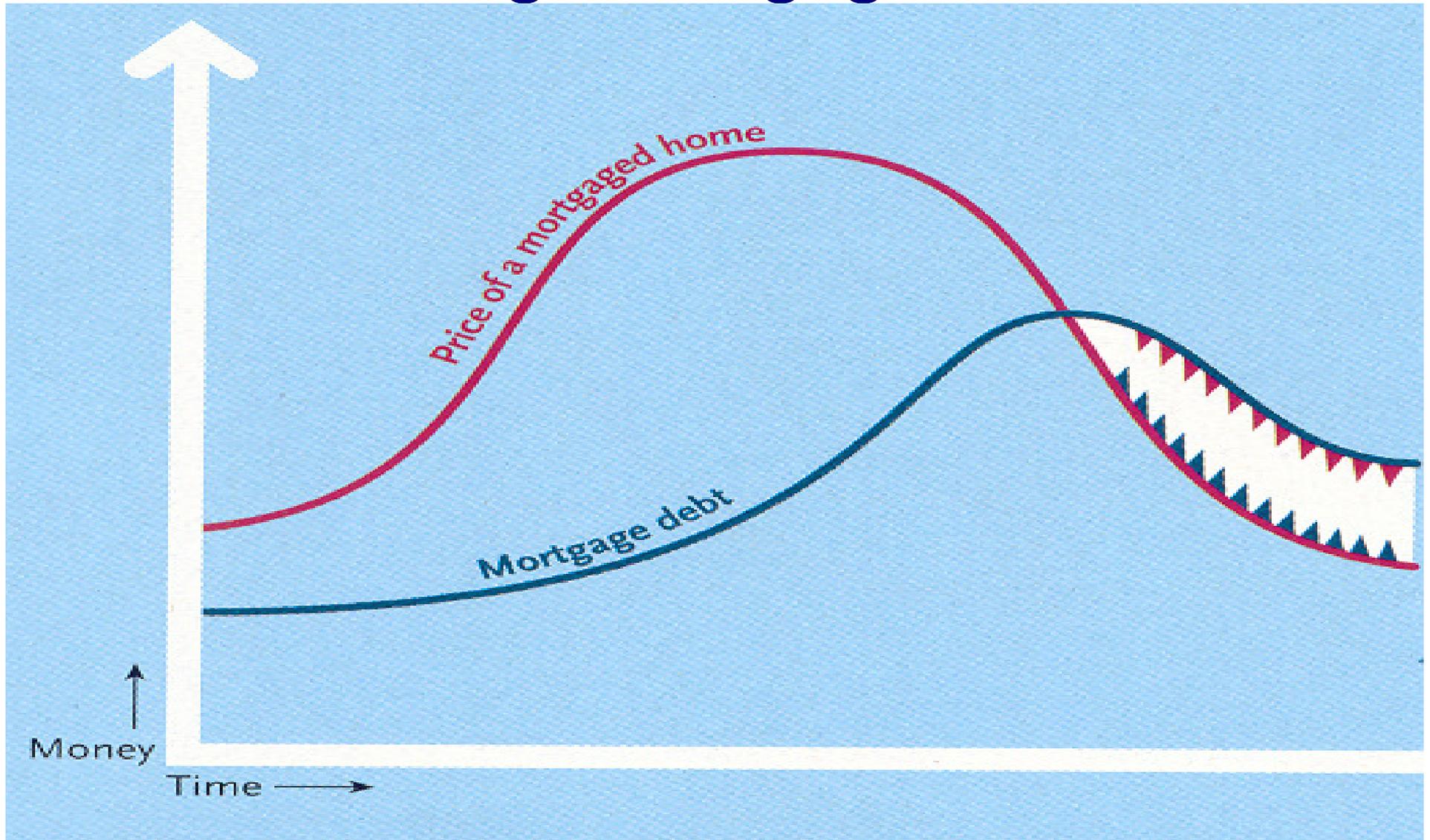


Source: Center for TOD Housing + Transportation Affordability Index, 2004 Bureau of Labor Statistics

**Transit-rich areas reduce
“location” costs making
households more resilient
to economic changes**

**“Drive until you qualify”
mortgage underwriting
bias increases
foreclosure risks**

Suburban Fringe Mortgage Time Bomb?



Source: Michael Hudson, "The New Road to Serfdom." *Harpers* (May 2006), p. 46. This graph depicts the total mortgage market as viewed by Hudson.



Tenure Shift Imminent?

- Sub-prime “meltdown”.
- Private underwriting already far tighter.
- Re-regulation of commercial banks with more rigorous mortgage underwriting.
- Many financially savvy people are renters.
- Renting creates mobility to move to jobs.
- Modern rental buildings and communities attractive to middle/affluent/upper incomes.



Housing Market Shift

Portland Metro ownership in 2000s = 65%

US rate about 67%

PDX Metro ownership may fall to 60% by 2020

US may fall to about 62%, or less

Portland Metro tenure split in 2020:

60% owner

40% renter

Portland Metro new construction to 2020:

50% owner-occupied

50% renter-occupied

Source: Arthur C. Nelson, Presidential Professor and Director of Metropolitan Research, University of Utah.



New Housing Tenure Demand Share to 2020

The next 400k new residential units:

- 50% for owners
- 50% for renters



The New Promise Land?



Tear Up a Parking Lot, Rebuild Paradise

Large, flat and well drained

Major infrastructure in place

4+ lane highway frontage → “transit-ready”

“*Kelo*” problems avoided

Committed to commercial/mixed use

Can turn NIMBYs into YIMBYs

Slide title phrase adapted from Joni Mitchell, *Big Yellow Taxi*, refrain: “Pave over paradise,
put up a parking lot.”



National Re-Building Capacity

| <u>Calculation</u> | <u>Result</u> |
|------------------------------------|----------------|
| “Ripe” Redevelopment Acres by 2040 | 6.0M |
| Percent Assumed Redeveloped | 25% |
| Redeveloped Acres | 1.5M |
| 15-25 dwellings @ 1,800sq.ft. | |
| 30-50 jobs @ 500sq.ft. | 1.5 <i>FAR</i> |
| Percent Residential Absorption | 67%+ |
| Percent Employment Absorption | 75%+ |



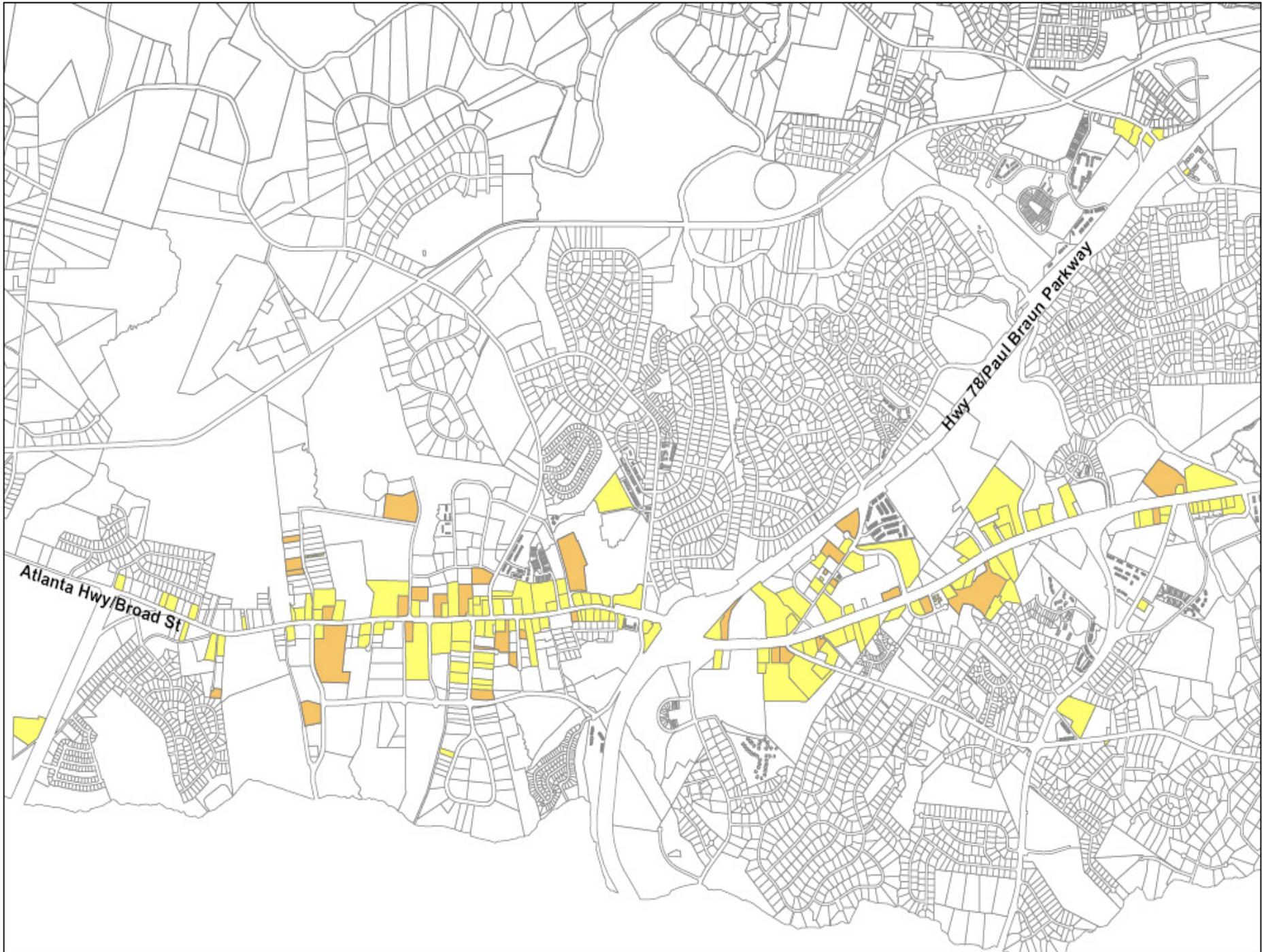


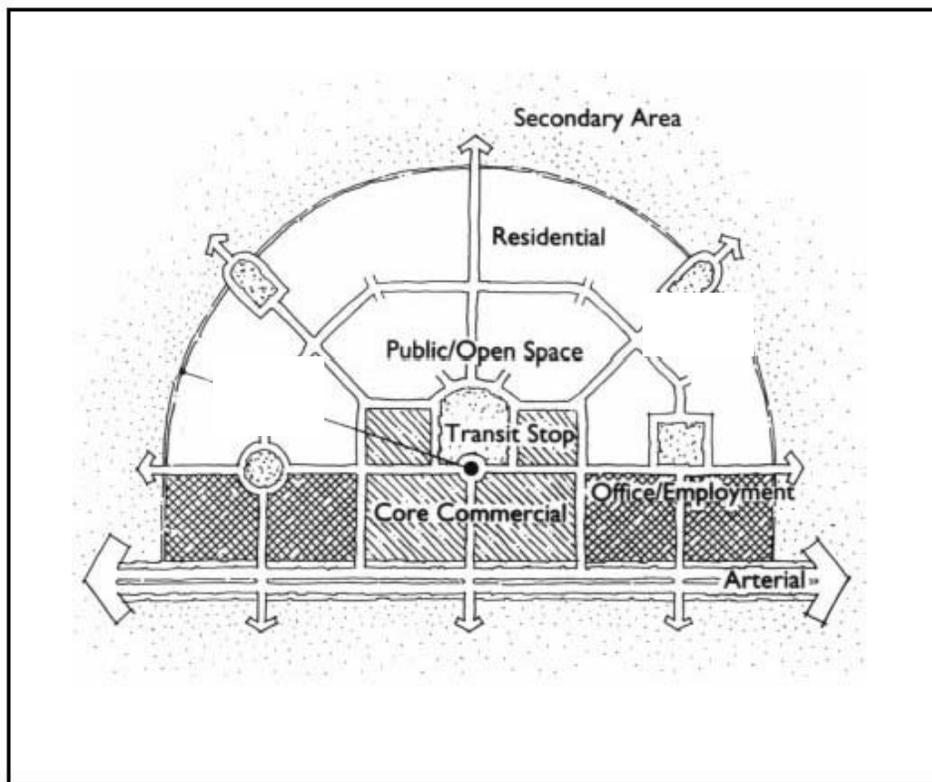


Image courtesy of Dover Kohl Associates

Transit Oriented Development Template

10-minute walk or about 1500-2000 feet

The speed of a saunter or a walk-in-the-park.



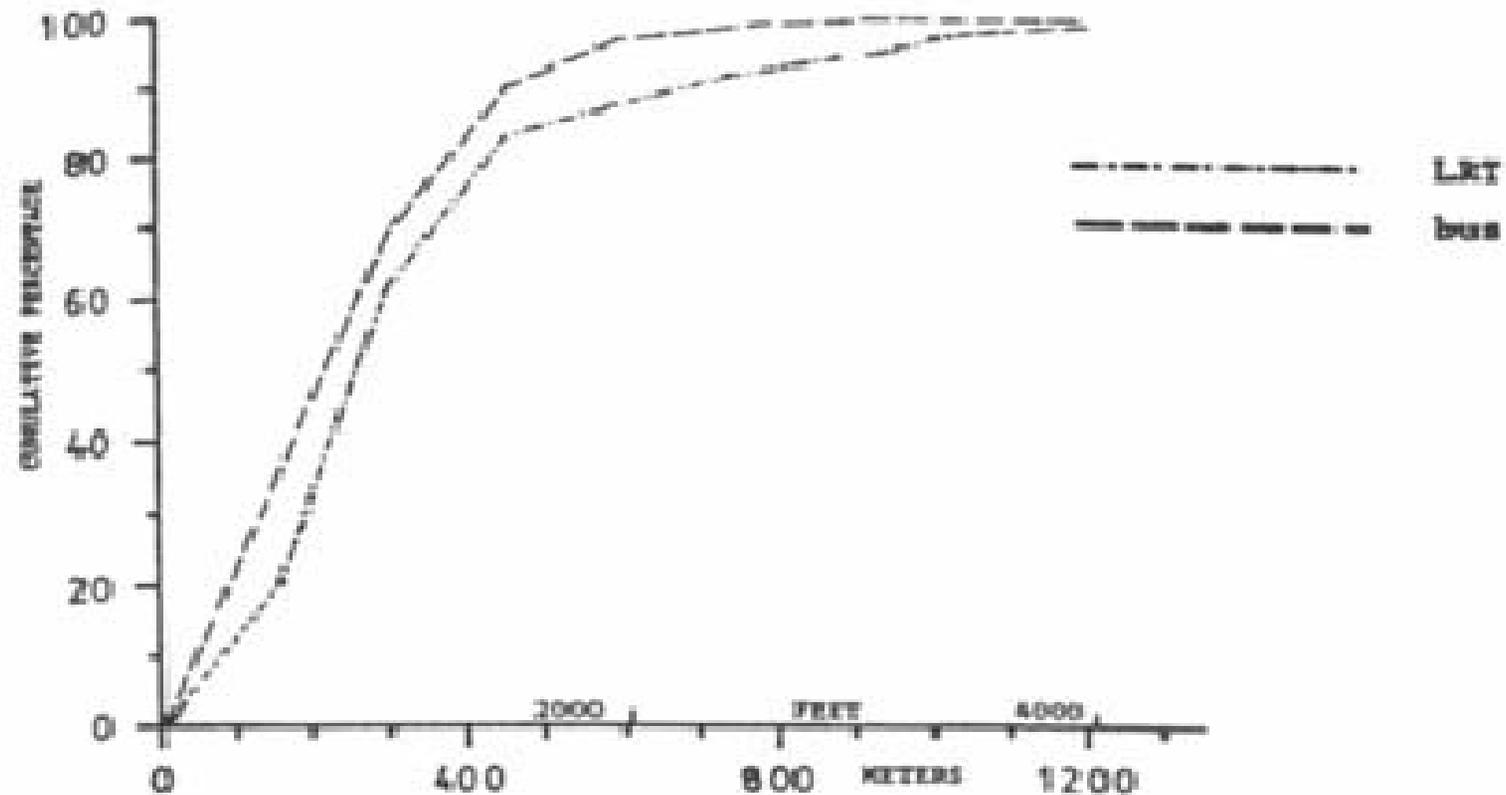
Source: Calthorpe (1993)

| Jurisdiction | Distance of District Boundary |
|-----------------------|---|
| Seattle, WA | 1/4-mile radius from LRT station |
| Hillsboro, OR | 1,300-ft radius from LRT station |
| Portland, OR | 1/4-mile radius from LRT station |
| Washington County, OR | 1/2-mile radius from LRT station; 1/4 mile radius from primary bus routes |
| San Diego, CA | 2,000-ft radius from transit stop |

District Boundary Definitions in TOD Ordinances

Source: Community Design + Architecture (2001)

Cumulative Walking Distances to Bus and Light Rail Transit

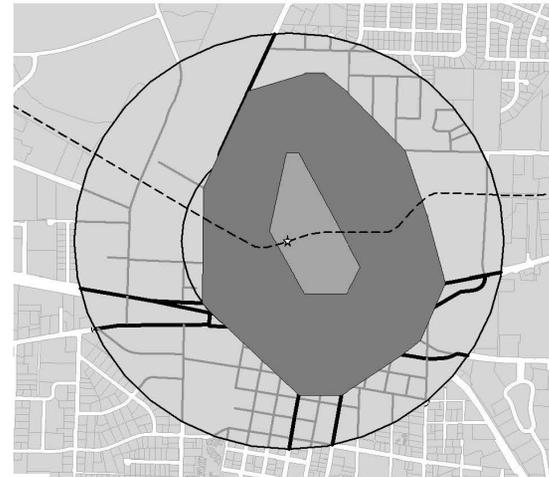
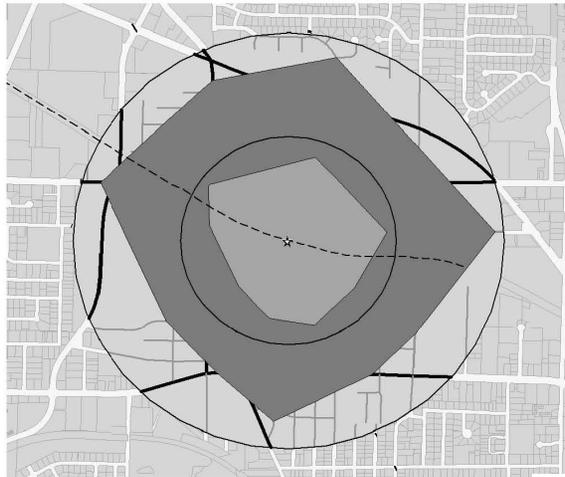


Walking Distance Benchmarks

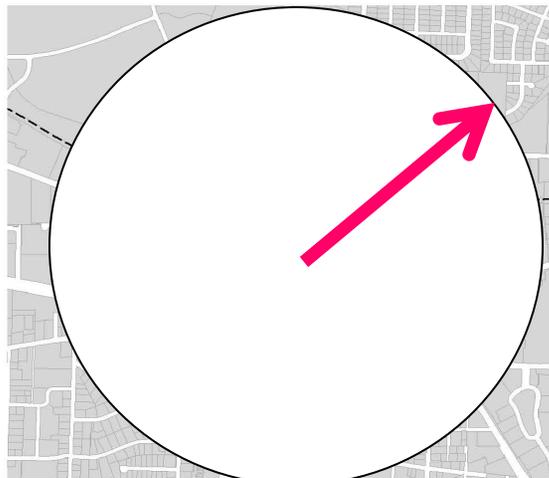
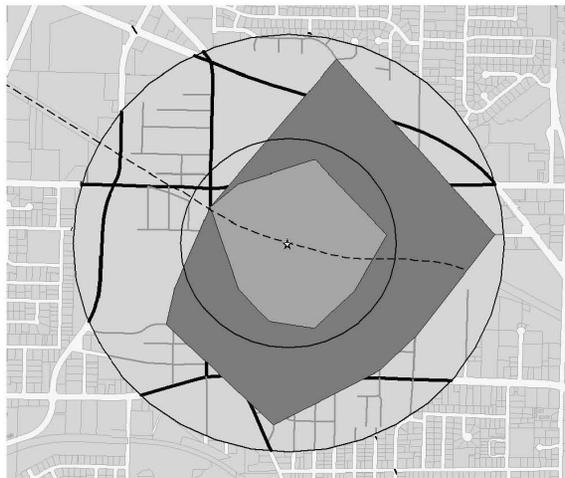
Source: Ewing (1999)

Rethink TOD Planning Areas

10-minute business walk = 1km



- ☆ Transit Stop
- ⋯ Light Rail
- Major Road
- Minor Road
- Quarter Mile
- ◐ Half Mile

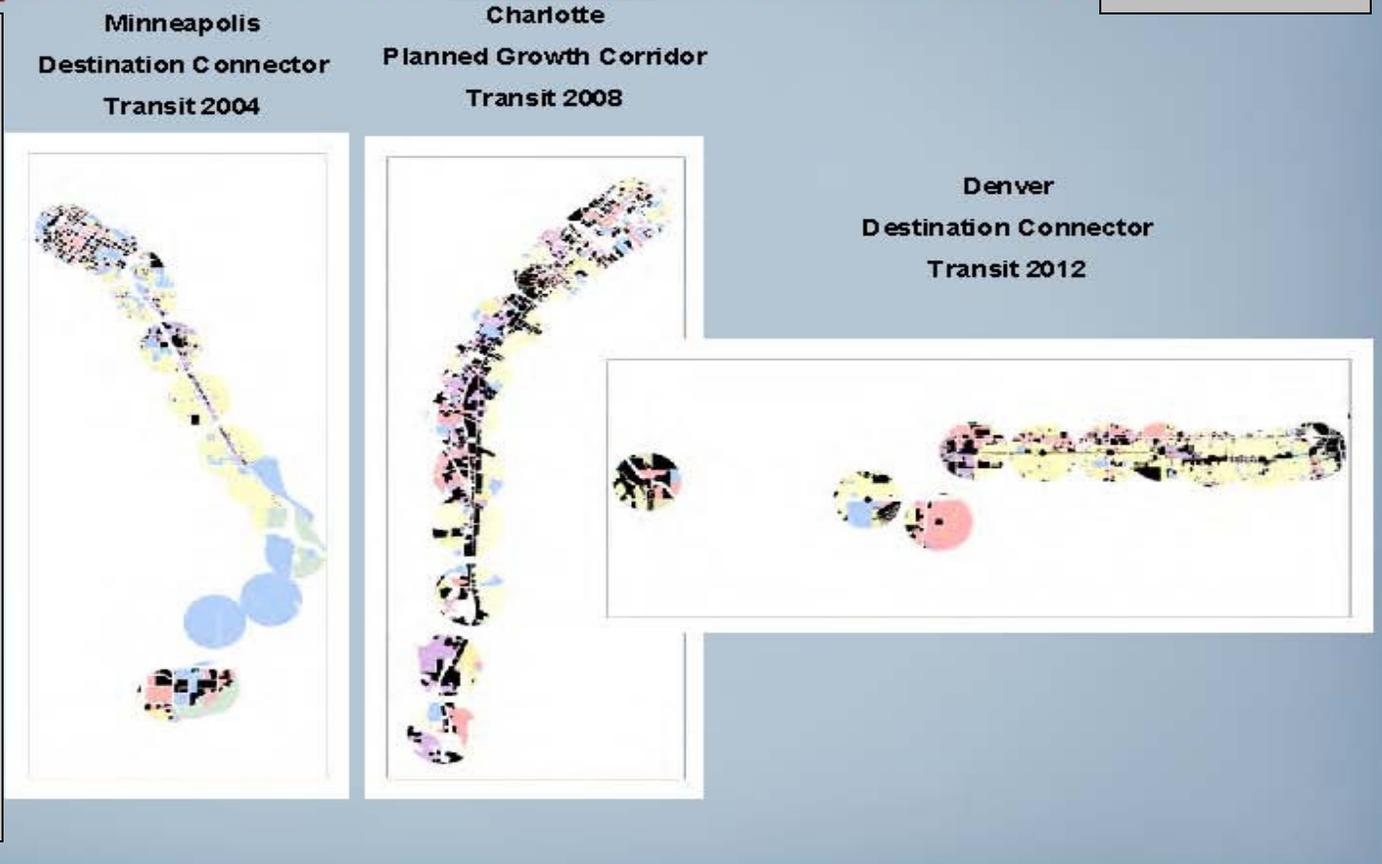


**1km radius = 6 times
the planning area of
1/4 mile radius →
800ac v. 125ac**

Source: Marc Schlossberg and Nathaniel Brown, "Comparing Transit-Oriented Development Sites by Walkability Indicators," *Transportation Research Record 1887* (Washington, DC: National Academy Press, 2004) 40.

Re/Development Opportunity

Underdeveloped Parcels in **1km** Station Areas



Total Stations in Corridor

Underutilized Acreage in 1/2M
Radius of Each Station

Redevelopment acres 2040 (est)

Share of metro growth @ 3.0 FAR

| | Portland | Minneapolis | Charlotte | Denver |
|--|---------------|---------------|---------------|--------------|
| Total Stations in Corridor | 38 | 17 | 15 | 11 |
| Underutilized Acreage in 1/2M Radius of Each Station | N/A | 542 acres | 1,295 acres | 1,026 acres |
| Redevelopment acres 2040 (est) | 30,000 | 14,000 | 12,000 | 9,000 |
| Share of metro growth @ 3.0 FAR | 35% | 65% | 35% | 20% |

Source: Figure from Reconnecting America, *Realizing the Potential: Expanding Housing Opportunities Near Transit.*



(c)2006 Andrew Hall, PortlandBridges.com



33% Solution ...

New Metropolis Template

1%+ Demand for downtown living (~40k)

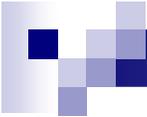
1%+ Demand for near-downtown living (~40k)

1%+ Demand for suburban center living (~40k)

5%+ Demand for near-center living (~200k)

25%+ Demand for urbane suburbia, TOD, planned communities (~900,000)

Two-thirds (~2.5 million) may prefer traditional suburbs.



New Metropolis Demand 2005-2040

3,700k people 2040

1,600k growth 2005 to 2040

1,200k demand for New Metropolis options

100k supply by 2010(?)

1,100k net new metropolis demand

2/3rd+ of all new housing units must be in new metropolis options to meet demand of the 1/3rd of who want those options in 2040.



Challenge Ahead

- **Business-as-usual rooted in the past**
- **Different realities**
 - **Demographic**
 - **Housing preference**
 - **Increasing demand for “urbanity” especially in suburbs**
 - **Energy constraints**
 - **Global shifts in financial markets**
- **New “business plan” is needed**
- **Metro once again leading the nation**

An aerial photograph of a city during autumn. The foreground shows a street with trees in vibrant red, orange, and yellow. A prominent building with a red-tiled tower is visible on the left. The middle ground is filled with a dense residential area with many houses. In the background, there are green fields and a blue sky. The text 'THANK YOU!' is overlaid in the center in a large, white, italicized font.

THANK YOU!